

EFFECTIVE COMMERCIAL PURCHASE AGREEMENTS

Wednesday, November 4 | 9:00 AM - 11:00 AM

**Only \$10 on Zoom! Optional 30-minute
Q&A with instructor from 11:00 am - 11:30 am**



**SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.**



2026 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division
Financial Opportunities in Commercial Real Estate



Bruce Hatkoff, Esq.
Hatkoff & Minassian

Key Class Takeaways Learning Objectives

- Do you represent the buyer or seller?
- How do you protect your client and yourself?
- Can you modify the purchase contract form?
- What forms should you use?
- How do you establish your clients' needs?
- What expertise is needed to prepare the contract?
- Do you need an attorney?
- What other experts do you need?



**SCAN OR CLICK HERE
TO REGISTER**

Contact Carrie Crest
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