



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

COMMERCIAL & INVESTMENT RE IN TODAY'S ENVIRONMENT

THURSDAY, OCTOBER 1ST, 2026
8:15 AM - 11:00 AM



Introduction

8:15 AM - 8:30 AM



Commercial Real Estate in Today's Environment

8:30 AM - 9:30 AM



Lawrence Yun
Chief
Economist
National
Association
of REALTORS®



The Vast Difference in Commercial and Residential

9:30 AM - 10:15 AM



Brian Hatkoff, CCIM
Hatkoff Investments



Bob Khalsa, CCIM
*United America Realty
Services*



Arnie Garfinkel
*All Star Group
(Moderator)*



Common Mistakes Understanding Contracts

10:15 AM - 11:00 AM



Gina Uzunyan, CCIM
Koenig Properties



David Flamer
*Flamer Accountancy
Corp. CPA*



Jennifer Brown
*Lux Aurea Realty, Inc.
(Moderator)*



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provide practical tools and valuable expertise.

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