

10 KILLER WAYS TO MAXIMIZE COMMERCIAL COMMISSION IN 2026



July 21, 2026 | 8:00AM – 9:40AM



Are you new to the business of commercial real estate and don't know what to do? Are you experienced in commercial real estate and stuck in a rut? Cindy is someone who coaches commercial real estate agents throughout the country, including some of the largest commercial brokerage companies.

Cindy will focus on how to start going in the correct direction to get back on track and excel at what you love to do. Cindy will provide important information on the next 10 steps to succeed in this business. Free coaching by a professional? Absolutely. This is your opportunity to move your business forward. Don't miss it.

CINDY SPIVAK

Commercial Real Estate Coach

 7232 Balboa Blvd.
Lake Balboa, CA 91406

 srar.com/commercial-investment-division

 bhatkoff@aol.com
Brian Hatkoff, CCIM

COMMERCIAL & INVESTMENT NETWORKING MEETING

Financial Opportunities
in Commercial & Investment
Transactions

MEETING SCHEDULE

- 8:00 am Networking and breakfast
- 8:30 am Introductions
- 8:45 am Speaker
- 9:15 am Haves and wants
- 9:40 am Meeting adjourns

FREE To Attend
Breakfast
Parking

Every 3rd Tuesday of the Month



Learn more about how the National Association of REALTORS® helps you and your business thrive by providing REALTOR® member services and resources developed specifically for commercial real estate professionals.



Get texting updates about C&I Class & Networking
Text **COM** to **(818) 338-1414**