

INTRO AND OVERVIEW OF COMMERCIAL RE ANALYSIS

Wednesday, October 14 | 9:00 AM - 11:00 AM

Only \$10 on Zoom! Optional 30-minute
Q&A with instructor from 11:00 am - 11:30 am

2026 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division
Financial Opportunities in Commercial Real Estate



Brian Hatkoff, CCIM
Hatkoff Investments

Key Class Takeaways Learning Objectives

- Gross Rent Multiplier, Cash on Cash
- Cap Rates, Internal Rate of Return
- Rent Control and Its Impact on Commercial Property
- Expense and Income Analysis, How to Calculate the Numbers
- Know the Different Property Types and Different Buyer Types
- Basic Commercial Lending and Loan Types
- Where to Find Comps
- Legal and Tax Consequences of Commercial Transactions
- Establish Yourself as An Expert!



SCAN OR CLICK HERE
TO REGISTER

Contact Carrie Crest
carriec@srar.com (818) 947-2299