

RESIDENTIAL
PROPERTIES LISTED
204

DECEMBER 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
216

RESIDENTIAL PROP.
ESCROW CLOSED
261

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	7	0	37	7	14	33	3	43	144	60	204
TOTAL ACTIVE LISTINGS	40	18	109	41	45	112	18	140	523	177	700
AVERAGE DAYS ON MARKET	120	148	86	97	80	80	76	79	87	83	86
AVERAGE LIST PRICE IN THOUSANDS	656.9	840.8	693.9	632.4	704.6	660.1	778.6	691.5	687.3	512.3	643.0
MEDIAN LIST PRICE IN THOUSANDS	629.0	800.0	525.0	625.0	612.9	625.0	775.0	599.9	604.8	375.0	565.0
BOMS	2	3	11	2	6	9	2	8	43	16	59
AVERAGE BOM PRICE IN THOUSANDS	472.0	625.0	588.8	609.5	501.6	711.0	692.0	568.3	601.3	495.2	572.5
BOM TO SALE RATIO	50.0	300.0	20.8	9.1	22.2	22.5	22.2	17.0	21.2	27.6	22.6
EXPIRATIONS	6	1	12	7	6	12	2	21	67	25	92

PENDING SALES:

NEW ESCROWS OPENED	10	3	46	21	16	24	5	40	165	51	216
TOTAL YTD ESCROWS OPENED	123	36	742	267	338	627	159	897	3,189	926	4,115
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	89	100	51	67	63	65	88	47	60	49	57
NEW OPEN ESCROWS AVERAGE LIST PRICE	583.2	620.0	500.3	582.6	459.0	592.5	667.8	676.0	575.1	466.7	549.5

CLOSED SALES:

NEW ESCROWS CLOSED	4	1	53	22	27	40	9	47	203	58	261
TOTAL YTD ESCROWS CLOSED	120	36	736	265	349	642	158	919	3,225	942	4,167
VOLUME OF NEW SALE DOLLARS IN MILLIONS	2.134	0.915	27.337	11.612	12.867	20.926	6.585	32.238	114.614	27.840	142.455
VOLUME OF TOTAL YTD SALES IN MILLIONS	69.710	25.033	373.730	148.786	169.467	370.173	116.187	556.784	1829.870	421.025	2250.895
AVERAGE SALE PRICE IN THOUSANDS	533.5	915.0	515.8	527.8	476.6	523.1	731.7	685.9	564.5	480.0	545.8
MEDIAN SALE PRICE IN THOUSANDS	485.0	915.0	515.0	475.0	345.0	515.0	735.0	630.0	525.0	345.0	490.0
COOP SALES	4	1	45	19	23	34	6	43	175	48	223
PERCENT OF COOP SALES	100.0	100.0	84.9	86.4	85.2	85.0	66.7	91.5	86.2	82.8	85.4
AVERAGE DAYS ON MARKET	124	203	93	93	83	87	96	112	96	106	99
SALES AT LIST PRICE	0	0	22	10	10	11	1	20	74	33	107
PERCENT OF SALES AT LIST PRICE	0.0	0.0	41.5	45.5	37.0	27.5	11.1	42.6	36.5	56.9	41.0
SALES TO LISTING INVENTORY RATIO	10.0	5.6	48.6	53.7	60.0	35.7	50.0	33.6	38.8	32.8	37.3
FINAL SALE TO NEW LISTING RATIO	57.1	0.0	143.2	314.3	192.9	121.2	300.0	109.3	141.0	96.7	127.9

CLOSED SALES TYPE

FORECLOSURE/REO	0	0	0	0	0	0	0	0	0	0	0
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	0	0
STANDARD	4	1	53	22	27	40	9	47	203	57	260
OTHER	0	0	0	0	0	0	0	0	0	1	1

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	67	0	2	2	270750	48.5
100,000 TO 109,999	0	0	0	0	N/A	0.0
110,000 TO 119,999	0	1	0	0	N/A	0.0
120,000 TO 139,999	51	4	3	3	13167	8.9
140,000 TO 159,999	34	2	1	1	5000	3.2
160,000 TO 179,999	1	3	1	0	N/A	0.0
180,000 TO 199,999	0	4	0	0	N/A	0.0
200,000 TO 249,999	64	13	14	11	9971	4.1
250,000 TO 299,999	44	47	18	11	13665	3.9
300,000 TO 349,999	56	63	26	19	18000	4.5
350,000 TO 399,999	39	47	20	13	12838	3.1
400,000 TO 449,999	41	37	26	17	11955	2.6
450,000 TO 499,999	56	53	23	18	20437	4.0
500,000 TO 549,999	56	57	28	22	14457	2.6
550,000 TO 599,999	37	61	18	15	13361	46.9
600,000 TO 699,999	52	118	35	24	201623	5.4
700,000 TO 799,999	34	64	18	15	22342	2.8
800,000 TO 899,999	45	35	10	7	35330	3.7
900,000 TO 999,999	93	24	3	3	89963	8.9
1,000,000 TO 1,999,999	51	54	13	10	156446	8.5
MORE THAN 2,000,000	336	13	2	1	N/A	32.1
TOTALS	51	700	261	192	55126	0.8

**LISTINGS
5,283**

**2018 RMLS TOTAL - \$ VOLUME
\$2,250,895,000**

**SALES
4,085**

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

