

RESIDENTIAL
PROPERTIES LISTED
524

AUGUST 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
395

RESIDENTIAL PROP.
ESCROW CLOSED
445

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	25	6	94	34	37	93	14	108	411	113	524
TOTAL ACTIVE LISTINGS	66	24	151	56	58	134	28	182	699	210	909
AVERAGE DAYS ON MARKET	95	91	69	60	51	41	65	53	60	76	64
AVERAGE LIST PRICE IN THOUSANDS	641.8	803.1	620.8	609.4	679.1	657.4	764.9	682.4	661.8	557.1	637.6
MEDIAN LIST PRICE IN THOUSANDS	600.0	779.9	529.9	565.0	579.9	599.0	699.9	600.0	589.0	395.0	567.5
BOMS	2	3	19	5	6	11	2	16	64	18	82
AVERAGE BOM PRICE IN THOUSANDS	492.3	749.6	524.2	484.1	513.9	604.3	432.0	580.2	554.6	475.0	537.1
BOM TO SALE RATIO	28.6	100.0	27.9	16.7	17.1	16.2	9.1	15.7	19.1	16.4	18.4
EXPIRATIONS	4	3	6	2	3	7	1	8	34	6	40
PENDING SALES:											
NEW ESCROWS OPENED	10	4	80	26	25	66	7	77	295	100	395
TOTAL YTD ESCROWS OPENED	88	29	534	197	244	486	124	676	2,378	704	3,082
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	82	53	32	33	39	42	35	34	38	34	37
NEW OPEN ESCROWS AVERAGE LIST PRICE	590.3	697.7	505.5	583.4	477.1	641.1	669.6	581.7	569.6	487.2	548.7
CLOSED SALES:											
NEW ESCROWS CLOSED	7	3	68	30	35	68	22	102	335	110	445
TOTAL YTD ESCROWS CLOSED	85	29	506	187	243	458	122	668	2,298	670	2,968
VOLUME OF NEW SALE DOLLARS IN MILLIONS	3.867	2.756	31.638	15.559	17.954	37.982	17.880	63.888	191.522	46.481	238.003
VOLUME OF TOTAL YTD SALES IN MILLIONS	50.928	20.115	255.728	105.626	119.200	262.382	92.260	404.095	1310.334	289.965	1600.299
AVERAGE SALE PRICE IN THOUSANDS	552.4	918.6	465.3	518.6	513.0	558.6	812.7	626.3	571.7	422.6	534.8
MEDIAN SALE PRICE IN THOUSANDS	560.0	875.0	470.0	525.0	400.0	566.0	760.0	590.0	550.0	368.0	515.0
COOP SALES	4	2	60	26	32	56	19	85	284	98	382
PERCENT OF COOP SALES	57.1	66.7	88.2	86.7	91.4	82.4	86.4	83.3	84.8	89.1	85.8
AVERAGE DAYS ON MARKET	147	177	73	76	96	65	73	79	78	90	81
SALES AT LIST PRICE	4	1	37	17	21	46	10	53	189	60	249
PERCENT OF SALES AT LIST PRICE	57.1	33.3	54.4	56.7	60.0	67.6	45.5	52.0	56.4	54.5	56.0
SALES TO LISTING INVENTORY RATIO	10.6	12.5	45.0	53.6	60.3	50.7	78.6	56.0	47.9	52.4	49.0
FINAL SALE TO NEW LISTING RATIO	28.0	50.0	72.3	88.2	94.6	73.1	157.1	94.4	81.5	97.3	84.9
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	0	0	0	1	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	0	0	0	0	0	1	1
STANDARD	7	3	68	29	35	66	22	101	331	108	439
OTHER	0	0	0	1	0	1	0	1	3	1	4

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	0	0	0	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	0	0	0	0	N/A
120,000 TO 139,999	21	0	1	1	10000
140,000 TO 159,999	66	4	4	3	11933
160,000 TO 179,999	25	2	6	3	324780
180,000 TO 199,999	0	6	0	0	N/A
200,000 TO 249,999	27	32	23	11	3812
250,000 TO 299,999	37	42	25	12	6098
300,000 TO 349,999	29	58	35	13	6921
350,000 TO 399,999	35	57	41	26	732
400,000 TO 449,999	29	51	40	22	9689
450,000 TO 499,999	46	82	32	17	2813
500,000 TO 549,999	27	87	48	19	4823
550,000 TO 599,999	36	105	53	28	7737
600,000 TO 699,999	31	141	57	32	5951
700,000 TO 799,999	28	89	34	24	15546
800,000 TO 899,999	40	40	18	14	29487
900,000 TO 999,999	40	28	11	9	42681
1,000,000 TO 1,999,999	110	74	17	12	136882
MORE THAN 2,000,000	0	11	0	0	N/A
TOTALS	36	909	445	246	16860

LISTINGS
3,931

2018 RMLS TOTAL - \$ VOLUME
\$1,600,299,000

SALES
2,876

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR AUGUST 2018

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	24	6	69	28	20	74	10	63	294	94	388
Total Active Listings	63	24	119	51	39	111	21	110	538	192	730
Average Days on Market	96	91	75	64	60	41	62	60	66	75	68
Average List Price in Thousands	639.3	803.1	700.3	619.9	841.6	707.3	867.2	780.2	724.7	561.9	681.9
Median List Price in Thousands	600.0	779.9	559.9	574.0	695.0	635.0	850.0	688.8	639.0	389.9	599.0
BOMS	1	2	15	5	2	7	0	11	43	17	60
Average BOM Price in Thousands	649.5	749.5	576.9	484.1	869.5	732.7	0.0	633.9	629.4	493.6	590.9
BOM to Sale Ratio	14.3	66.7	39.5	18.5	14.3	15.2	0.0	16.9	19.6	18.3	19.2
Expirations	3	3	4	1	3	5	1	5	25	4	29

PENDING SALES

New Escrows Opened	10	4	56	22	9	51	4	46	202	79	281
Total YTD Escrows Opened	85	29	360	176	112	376	93	402	1,633	577	2,210
New Open Escrows Average Days on Market	82	53	35	27	68	42	40	36	40	34	39
New Open Escrows Average List Price	590.3	697.7	576.7	612.9	730.8	701.6	842.0	671.5	648.9	460.9	596.1

CLOSED SALES:

New Escrows Closed	7	3	38	27	14	46	19	65	219	93	312
Total YTD Escrows Closed	82	29	339	169	116	356	94	401	1,586	559	2,145
Volume of New Sales Dollars in Millions	3.867	2.756	20.583	14.179	10.789	29.063	16.560	46.469	144.265	39.158	183.423
Volume of total YTD Sales in Millions	49.537	20.115	196.565	97.603	76.495	219.432	78.910	281.376	1,020.033	241.207	1,261.240
Average Sale price in Thousands	552.4	918.6	541.7	525.1	770.6	631.8	871.6	714.9	658.7	421.1	587.9
Median Sale Price in Thousands	560.0	875.0	535.5	529.9	700.0	605.0	805.0	679.0	605.0	365.0	570.0
Coop Sales	4	2	36	24	11	38	16	54	185	82	267
Percent of Coop Sales	57.1	66.7	94.7	88.9	78.6	82.6	84.2	83.1	84.5	88.2	85.6
Average Days on Market	147	177	80	74	141	64	77	85	85	96	88
Sales at List Price	4	1	23	14	8	29	8	31	118	50	168
Percent of Sales at List Price	57.1	33.3	60.5	51.9	57.1	63.0	42.1	47.7	53.9	53.8	53.8
Sales to Listing Inventory Ratio	11.1	12.5	31.9	52.9	35.9	41.4	90.5	59.1	40.7	48.4	42.7
Final Sale to New Listing Ratio	29.2	50.0	55.1	96.4	70.0	62.2	190.0	103.2	74.5	98.9	80.4

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	1	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	0	0	0	0	1	1
Standard	7	3	38	26	14	45	19	64	216	91	307
Other	0	0	0	1	0	0	0	1	2	1	3

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR AUGUST 2018

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	1	0	25	6	17	19	4	45	117	19	136
Total Active Listings	3	0	32	5	19	23	7	72	161	18	179
Average Days on Market	79	0	47	18	31	42	72	42	43	80	47
Average List Price in Thousands	693.0	0.0	325.0	501.8	345.6	416.6	458.1	533.1	451.7	506.6	457.2
Median List Price in Thousands	714.9	0.0	320.0	500.0	335.0	443.0	439.9	499.0	439.9	412.0	439.9
BOMS	1	1	4	0	4	4	2	5	21	1	22
Average BOM Price in Thousands	335.0	750.0	326.6	0.0	336.1	379.7	432.0	461.9	401.3	160.0	390.4
BOM to Sale Ratio	0.0	0.0	13.3	0.0	19.0	18.2	66.7	13.5	18.1	5.9	16.5
Expirations	1	0	2	1	0	2	0	3	9	2	11

PENDING SALES

New Escrows Opened	0	0	24	4	16	15	3	31	93	21	114
Total YTD Escrows Opened	3	0	174	21	132	110	31	274	745	127	872
New Open Escrows Average Days on Market	0	0	25	67	22	41	29	31	31	33	32
New Open Escrows Average List Price	0.0	0.0	339.4	421.2	334.4	435.4	439.7	448.6	397.2	586.2	432.0

CLOSED SALES:

New Escrows Closed	0	0	30	3	21	22	3	37	116	17	133
Total YTD Escrows Closed	3	0	167	18	127	102	28	267	712	111	823
Volume of New Sales Dollars in Millions	0.000	0.000	11.054	1.380	7.165	8.919	1.320	17.419	47.257	7.323	54.580
Volume of Total YTD Sales in Millions	1.391	0.000	59.164	8.023	42.705	42.950	13.350	122.719	290.301	48.759	339.060
Average Sale price in Thousands	0.0	0.0	368.5	460.0	341.2	405.4	440.0	470.8	407.4	430.8	410.4
Median Sale Price in Thousands	0.0	0.0	346.0	351.0	325.0	415.0	435.0	457.0	399.0	433.0	400.0
Coop Sales	0	0	24	2	21	18	3	31	99	16	115
Percent of Coop Sales	0.0	0.0	80.0	66.7	100.0	81.8	100.0	83.8	85.3	94.1	86.5
Average Days on Market	0	0	64	87	65	68	49	67	66	63	66
Sales at List Price	0	0	14	3	13	17	2	22	71	10	81
Percent of Sales at List Price	0.0	0.0	46.7	100.0	61.9	77.3	66.7	59.5	61.2	58.8	60.9
Sales to Listing Inventory Ratio	0.0	0.0	93.8	60.0	110.5	95.7	42.9	51.4	72.0	94.4	74.3
Final Sale to New Listing Ratio	0.0	0.0	120.0	50.0	123.5	115.8	75.0	82.2	99.1	89.5	97.8

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	0	0
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	0	0	0	0	0	0
Standard	0	0	30	3	21	21	3	37	115	17	132
Other	0	0	0	0	0	1	0	0	1	0	1