

RESIDENTIAL
PROPERTIES LISTED
595

JUNE 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
420

RESIDENTIAL PROP.
ESCROW CLOSED
464

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	16	6	102	44	51	94	31	139	483	112	595
TOTAL ACTIVE LISTINGS	48	21	131	53	47	122	37	146	605	215	820
AVERAGE DAYS ON MARKET	115	99	57	61	65	48	43	45	58	66	60
AVERAGE LIST PRICE IN THOUSANDS	708.5	867.0	655.7	679.3	680.3	675.3	858.2	680.6	693.6	534.7	651.9
MEDIAN LIST PRICE IN THOUSANDS	650.0	850.0	550.0	588.5	619.0	615.0	849.0	645.0	620.0	398.7	585.0
BOMS	4	1	16	7	6	16	4	16	70	15	85
AVERAGE BOM PRICE IN THOUSANDS	560.0	269.9	544.0	631.1	443.0	530.7	859.6	652.4	580.8	444.2	556.7
BOM TO SALE RATIO	23.5	33.3	18.4	24.1	16.7	22.9	16.0	14.0	18.4	18.1	18.3
EXPIRATIONS	4	0	2	1	1	4	2	6	20	7	27

PENDING SALES:

NEW ESCROWS OPENED	8	6	62	32	42	63	19	97	329	91	420
TOTAL YTD ESCROWS OPENED	72	25	405	147	191	361	97	517	1,815	523	2,338
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	83	54	28	24	21	42	34	23	30	42	33
NEW OPEN ESCROWS AVERAGE LIST PRICE	633.2	719.8	521.0	526.9	459.5	603.7	794.6	643.2	587.8	445.5	556.9

CLOSED SALES:

NEW ESCROWS CLOSED	17	3	87	29	36	70	25	114	381	83	464
TOTAL YTD ESCROWS CLOSED	70	23	372	134	175	331	80	476	1,661	486	2,147
VOLUME OF NEW SALE DOLLARS IN MILLIONS	10.499	2.241	43.595	17.422	17.176	42.814	19.752	66.937	220.435	33.621	254.057
VOLUME OF TOTAL YTD SALES IN MILLIONS	41.639	15.140	189.480	77.453	85.967	191.288	58.661	283.779	943.407	209.555	1,152.962
AVERAGE SALE PRICE IN THOUSANDS	617.6	747.0	501.1	600.8	477.1	611.6	790.1	587.2	578.6	405.1	547.5
MEDIAN SALE PRICE IN THOUSANDS	615.0	650.0	513.0	590.0	423.0	585.0	828.0	570.0	564.0	356.0	545.0
COOP SALES	16	1	80	25	29	58	21	100	330	70	400
PERCENT OF COOP SALES	94.1	33.3	92.0	86.2	80.6	82.9	84.0	87.7	86.6	84.3	86.2
AVERAGE DAYS ON MARKET	120	154	79	92	83	68	86	71	79	75	78
SALES AT LIST PRICE	8	2	59	15	22	45	10	70	231	47	278
PERCENT OF SALES AT LIST PRICE	47.1	66.7	67.8	51.7	61.1	64.3	40.0	61.4	60.6	56.6	59.9
SALES TO LISTING INVENTORY RATIO	35.4	14.3	66.4	54.7	76.6	57.4	67.6	78.1	63.0	38.6	56.6
FINAL SALE TO NEW LISTING RATIO	106.3	50.0	85.3	65.9	70.6	74.5	80.6	82.0	78.9	74.1	78.0

CLOSED SALES TYPE

FORECLOSURE/REO	0	0	2	0	0	0	0	0	2	0	2
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	0	0	0	0	1	1	2
STANDARD	17	3	83	29	36	70	25	114	377	82	459
OTHER	0	0	1	0	0	0	0	0	1	0	1

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	71	0	1	1	24900	24.9
100,000 TO 109,999	0	0	0	0	N/A	0.0
110,000 TO 119,999	0	0	0	0	N/A	0.0
120,000 TO 139,999	13	0	1	0	N/A	0.0
140,000 TO 159,999	0	6	0	0	N/A	0.0
160,000 TO 179,999	11	4	2	0	N/A	0.0
180,000 TO 199,999	37	5	3	2	6500	3.4
200,000 TO 249,999	29	30	10	7	4625	2.0
250,000 TO 299,999	21	49	30	11	1411	0.4
300,000 TO 349,999	19	43	30	10	492	0.1
350,000 TO 399,999	20	49	40	18	847	0.3
400,000 TO 449,999	14	46	28	11	505	0.0
450,000 TO 499,999	40	64	43	20	3715	0.7
500,000 TO 549,999	25	63	47	20	5323	0.9
550,000 TO 599,999	29	82	62	26	10441	1.6
600,000 TO 699,999	37	137	82	37	7245	1.0
700,000 TO 799,999	33	81	37	20	17245	2.1
800,000 TO 899,999	25	44	24	9	2676	0.3
900,000 TO 999,999	60	26	12	11	56859	5.6
1,000,000 TO 1,999,999	70	82	12	8	110077	8.3
MORE THAN 2,000,000	0	9	0	0	N/A	0.0
TOTALS	30	820	464	211	9726	1.2

LISTINGS
2,865

2018 RMLS TOTAL - \$ VOLUME
\$1,152,962,000

SALES
2,044

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

