

RESIDENTIAL  
PROPERTIES LISTED  
**415**

# APRIL 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED  
**310**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**261**

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>											
NEW LISTINGS	24	10	101	31	31	86	15	132	430	130	560
TOTAL ACTIVE LISTINGS	49	20	104	39	36	88	21	120	477	182	659
AVERAGE DAYS ON MARKET	92	124	62	65	95	40	53	43	61	64	62
AVERAGE LIST PRICE IN THOUSANDS	703.8	1,037.5	636.4	654.2	723.1	648.5	855.4	664.4	687.1	552.4	649.9
MEDIAN LIST PRICE IN THOUSANDS	670.0	929.0	555.0	590.0	579.9	576.0	850.0	600.0	600.0	380.0	569.0
BOMS	4	0	13	7	10	11	1	11	57	20	77
AVERAGE BOM PRICE IN THOUSANDS	564.7	0.0	507.9	547.5	472.8	580.2	881.0	580.8	545.1	378.7	501.9
BOM TO SALE RATIO	44.4	0.0	20.6	33.3	34.5	16.4	9.1	13.6	19.9	23.8	20.8
EXPIRATIONS	0	2	4	0	0	3	1	4	14	2	16
<b>PENDING SALES:</b>											
NEW ESCROWS OPENED	16	6	59	29	36	67	22	101	336	85	421
TOTAL YTD ESCROWS OPENED	50	18	252	93	120	237	57	307	1,134	346	1,480
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	57	31	27	38	28	36	41	19	30	30	30
NEW OPEN ESCROWS AVERAGE LIST PRICE	605.3	578.8	475.3	569.9	479.9	581.7	823.7	590.5	570.6	496.1	555.6
<b>CLOSED SALES:</b>											
NEW ESCROWS CLOSED	9	5	63	21	29	67	11	81	286	84	370
TOTAL YTD ESCROWS CLOSED	40	15	228	76	103	198	36	256	952	305	1,257
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5.470	3.800	31.787	11.201	13.858	39.442	6.604	45.232	157.395	37.242	194.637
VOLUME OF TOTAL YTD SALES IN MILLIONS	23.785	10.302	117.940	42.988	50.706	112.973	23.884	151.329	533.907	129.737	663.643
AVERAGE SALE PRICE IN THOUSANDS	607.8	760.0	504.6	533.4	477.9	588.7	600.4	558.4	550.3	443.4	526.0
MEDIAN SALE PRICE IN THOUSANDS	599.9	660.0	490.0	495.0	425.0	544.9	465.0	550.0	530.0	359.0	515.0
COOP SALES	9	5	53	17	22	57	9	64	236	72	308
PERCENT OF COOP SALES	100.0	100.0	84.1	81.0	75.9	85.1	81.8	79.0	82.5	85.7	83.2
AVERAGE DAYS ON MARKET	139	159	93	91	101	69	67	67	82	73	80
SALES AT LIST PRICE	3	2	39	15	20	39	5	51	174	54	228
PERCENT OF SALES AT LIST PRICE	33.3	40.0	61.9	71.4	69.0	58.2	45.5	63.0	60.8	64.3	61.6
SALES TO LISTING INVENTORY RATIO	18.4	25.0	60.6	53.8	80.6	76.1	52.4	67.5	60.0	46.2	56.1
FINAL SALE TO NEW LISTING RATIO	37.5	50.0	62.4	67.7	93.5	77.9	73.3	61.4	66.5	64.6	66.1
<b>CLOSED SALES TYPE</b>											
FORECLOSURE/REO	0	0	1	1	0	2	0	1	5	1	6
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	3	0	1	0	0	0	4	0	4
STANDARD	9	5	58	19	27	64	11	79	272	79	351
OTHER	0	0	1	1	1	1	0	1	5	3	8

## SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	30	1	1	0	64100	N/A
100,000 TO 109,999	0	0	0	0	N/A	0.0
110,000 TO 119,999	0	0	0	0	N/A	0.0
120,000 TO 139,999	6	0	1	0	N/A	0.0
140,000 TO 159,999	0	2	0	0	N/A	0.0
160,000 TO 179,999	10	3	2	2	6500	3.7
180,000 TO 199,999	44	7	2	1	4950	2.3
200,000 TO 249,999	20	25	15	7	7357	2.9
250,000 TO 299,999	16	35	16	4	26	0.1
300,000 TO 349,999	26	42	32	13	3086	0.8
350,000 TO 399,999	26	50	28	10	1885	0.3
400,000 TO 449,999	21	39	28	9	752	0.3
450,000 TO 499,999	25	53	41	17	129890	4.1
500,000 TO 549,999	28	50	51	24	9665	1.7
550,000 TO 599,999	30	73	41	20	9082	1.3
600,000 TO 699,999	34	101	65	27	7656	1.1
700,000 TO 799,999	35	49	23	10	2223	0.3
800,000 TO 899,999	37	32	11	4	9665	1.0
900,000 TO 999,999	39	20	4	3	29973	3.0
1,000,000 TO 1,999,999	32	64	9	7	108812	7.4
MORE THAN 2,000,000	0	13	0	0	N/A	0.0
TOTALS	28	659	370	158	22639	0.4

**LISTINGS**  
**1,716**

**2018 RMLS TOTAL - \$ VOLUME**  
**\$525,234,000**

**SALES**  
**1,149**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR APRIL 2018

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	23	9	65	29	17	66	15	76	300	115	415
Total Active Listings	47	19	78	34	25	69	20	78	370	161	531
Average Days on Market	93	130	70	69	118	43	47	52	69	65	68
Average List Price in Thousands	707.6	1,048.2	725.9	673.1	891.4	689.4	854.2	773.7	756.6	555.8	695.7
Median List Price in Thousands	670.0	940.0	585.0	599.9	649.9	597.5	830.0	675.0	650.0	370.0	599.8
BOMS	4	0	7	6	5	11	1	8	42	18	60
Average BOM Price in Thousands	564.7	0.0	649.8	585.4	616.9	580.2	881.0	627.3	611.6	395.5	546.8
BOM to Sale Ratio	44.4	0.0	16.7	30.0	35.7	21.6	20.0	17.8	22.0	25.7	23.0
Expirations	0	2	4	0	0	3	0	3	12	2	14

### PENDING SALES

New Escrows Opened	14	6	37	26	18	57	18	58	234	76	310
Total YTD Escrows Opened	47	18	172	84	58	181	39	171	770	294	1,064
New Open Escrows Average Days on Market	61	31	35	38	24	39	33	22	34	31	33
New Open Escrows Average List Price	613.1	578.8	550.4	576.0	594.3	614.5	897.0	698.0	640.0	499.9	605.6

### CLOSED SALES:

New Escrows Closed	9	5	42	20	14	51	5	45	191	70	261
Total YTD Escrows Closed	39	15	160	68	51	150	23	148	654	260	914
Volume of New Sales Dollars in Millions	5.470	3.800	24.651	10.866	8.930	31.682	3.944	28.774	118.116	29.630	147.746
Volume of total YTD Sales in Millions	23.466	10.302	94.102	39.844	33.844	91.940	18.240	102.977	414.694	110.541	525.234
Average Sale price in Thousands	607.8	760.0	586.9	543.3	637.9	621.2	788.8	639.4	618.4	423.3	566.1
Median Sale Price in Thousands	599.9	660.0	530.0	495.0	595.0	570.0	810.0	605.0	588.0	349.9	550.2
Coop Sales	9	5	33	16	8	43	5	36	155	59	214
Percent of Coop Sales	100.0	100.0	78.6	80.0	57.1	84.3	100.0	80.0	81.2	84.3	82.0
Average Days on Market	139	159	109	94	104	73	85	68	90	76	86
Sales at List Price	3	2	28	14	9	28	2	27	113	45	158
Percent of Sales at List Price	33.3	40.0	66.7	70.0	64.3	54.9	40.0	60.0	59.2	64.3	60.5
Sales to Listing Inventory Ratio	19.1	26.3	53.8	58.8	56.0	73.9	25.0	57.7	51.6	43.5	49.2
Final Sale to New Listing Ratio	39.1	55.6	64.6	69.0	82.4	77.3	33.3	59.2	63.7	60.9	62.9

### CLOSED SALES TYPE

Foreclosure / REO	0	0	0	1	0	2	0	1	4	1	5
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	2	0	0	0	0	0	2	0	2
Standard	9	5	39	18	13	48	5	44	181	65	246
Other	0	0	1	1	1	1	0	0	4	3	7

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR APRIL 2018

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	1	1	36	2	14	20	0	56	130	15	145
Total Active Listings	2	1	26	5	11	19	1	42	107	21	128
Average Days on Market	65	15	38	40	42	31	186	26	34	53	37
Average List Price in Thousands	614.0	835.0	368.1	525.8	340.6	500.1	879.9	461.3	446.4	526.6	459.6
Median List Price in Thousands	399.0	835.0	339.9	380.0	368.9	464.0	879.9	440.0	399.9	435.0	415.0
BOMS	0	0	6	1	5	0	0	3	15	2	17
Average BOM Price in Thousands	0.0	0.0	342.2	320.0	328.8	0.0	0.0	456.7	359.1	227.5	343.7
BOM to Sale Ratio	0.0	0.0	28.6	100.0	33.3	0.0	0.0	8.3	15.8	14.3	15.6
Expirations	0	0	0	0	0	0	0	1	2	0	2

### PENDING SALES

New Escrows Opened	2	0	22	3	18	10	4	43	102	9	111
Total YTD Escrows Opened	3	0	80	9	62	56	18	136	364	52	416
New Open Escrows Average Days on Market	32	0	15	41	32	14	73	16	22	20	21
New Open Escrows Average List Price	550.5	0.0	348.9	516.6	365.5	394.3	493.5	445.4	411.5	464.5	415.8

### CLOSED SALES:

New Escrows Closed	0	0	21	1	15	16	6	36	95	14	109
Total YTD Escrows Closed	1	0	68	8	52	48	13	108	298	45	343
Volume of New Sales Dollars in Millions	0.000	0.000	7.136	0.336	4.928	7.760	2.660	16.458	39.278	7.612	46.891
Volume of Total YTD Sales in Millions	0.319	0.000	23.838	3.145	16.883	21.033	5.643	48.352	119.213	19.196	138.409
Average Sale price in Thousands	0.0	0.0	339.8	335.5	328.5	485.0	443.3	457.2	413.5	543.7	430.2
Median Sale Price in Thousands	0.0	0.0	325.0	335.5	315.0	441.0	435.0	452.0	410.0	555.0	415.0
Coop Sales	0	0	20	1	14	14	4	28	81	13	94
Percent of Coop Sales	0.0	0.0	95.2	100.0	93.3	87.5	66.7	77.8	85.3	92.9	86.2
Average Days on Market	0	0	60	42	98	55	51	65	66	59	65
Sales at List Price	0	0	11	1	11	11	3	24	61	9	70
Percent of Sales at List Price	0.0	0.0	52.4	100.0	73.3	68.8	50.0	66.7	64.2	64.3	64.2
Sales to Listing Inventory Ratio	0.0	0.0	80.8	20.0	136.4	84.2	600.0	85.7	88.8	66.7	85.2
Final Sale to New Listing Ratio	0.0	0.0	58.3	50.0	107.1	80.0	0.0	64.3	73.1	93.3	75.2

### CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	1	0	1	0	0	0	2	0	2
Standard	0	0	19	1	14	16	6	35	91	14	105
Other	0	0	0	0	0	0	0	1	1	0	1