

RESIDENTIAL  
PROPERTIES LISTED  
**481**

# MARCH 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED  
**444**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**375**

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>											
NEW LISTINGS	17	5	68	33	33	73	23	115	367	114	481
TOTAL ACTIVE LISTINGS	40	18	65	38	39	64	26	87	377	142	519
AVERAGE DAYS ON MARKET	98	129	84	64	78	52	50	44	68	67	68
AVERAGE LIST PRICE IN THOUSANDS	694.5	1,025.2	654.8	664.1	669.2	669.6	862.7	713.3	709.5	618.0	684.5
MEDIAN LIST PRICE IN THOUSANDS	629.0	929.0	575.0	569.0	569.9	560.0	849.9	650.0	618.0	425.0	575.0
BOMS	1	2	12	5	6	12	1	16	55	17	72
AVERAGE BOM PRICE IN THOUSANDS	669.9	1,299.1	577.0	531.8	363.3	570.7	410.0	569.1	570.8	567.5	570.0
BOM TO SALE RATIO	6.3	50.0	16.7	20.8	17.6	23.1	9.1	25.4	19.9	17.2	19.2
EXPIRATIONS	3	0	7	0	0	4	1	5	20	13	33
<b>PENDING SALES:</b>											
NEW ESCROWS OPENED	12	4	80	27	35	78	17	102	355	89	444
TOTAL YTD ESCROWS OPENED	36	13	201	67	86	175	37	209	824	264	1,088
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	73	40	36	27	31	27	23	25	30	32	31
NEW OPEN ESCROWS AVERAGE LIST PRICE	604.9	777.0	521.8	568.2	477.8	574.9	675.9	588.3	564.8	454.1	542.6
<b>CLOSED SALES:</b>											
NEW ESCROWS CLOSED	16	4	72	24	34	52	11	63	276	99	375
TOTAL YTD ESCROWS CLOSED	31	10	165	55	74	131	25	175	666	224	890
VOLUME OF NEW SALE DOLLARS IN MILLIONS	8.941	2.943	38.771	12.481	18.026	29.887	7.947	40.725	159.720	41.801	201.522
VOLUME OF TOTAL YTD SALES IN MILLIONS	18.315	6.502	86.150	31.787	36.848	73.531	17.279	106.097	376.509	93.801	470.310
AVERAGE SALE PRICE IN THOUSANDS	558.8	735.6	538.5	520.1	530.2	574.8	722.4	646.4	578.7	422.2	537.4
MEDIAN SALE PRICE IN THOUSANDS	550.0	725.0	500.0	550.0	450.0	555.0	777.5	540.0	531.1	340.0	490.0
COOP SALES	12	4	65	20	33	46	10	55	245	83	328
PERCENT OF COOP SALES	75.0	100.0	90.3	83.3	97.1	88.5	90.9	87.3	88.8	83.8	87.5
AVERAGE DAYS ON MARKET	148	244	84	75	77	80	72	66	83	92	85
SALES AT LIST PRICE	3	1	45	15	19	34	4	44	165	58	223
PERCENT OF SALES AT LIST PRICE	18.8	25.0	62.5	62.5	55.9	65.4	36.4	69.8	59.8	58.6	59.5
SALES TO LISTING INVENTORY RATIO	40.0	22.2	110.8	63.2	87.2	81.3	42.3	72.4	73.2	69.7	72.3
FINAL SALE TO NEW LISTING RATIO	94.1	80.0	105.9	72.7	103.0	71.2	47.8	54.8	75.2	86.8	78.0
<b>CLOSED SALES TYPE</b>											
FORECLOSURE/REO	0	0	1	0	1	0	0	0	2	1	3
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	2	1	0	0	3	3	6
STANDARD	16	4	71	24	31	50	11	63	270	94	364
OTHER	0	0	0	0	0	1	0	0	1	1	2

### SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	1	0	0	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	0	0	0	0	N/A
120,000 TO 139,999	0	0	0	0	N/A
140,000 TO 159,999	3	2	2	0	2000
160,000 TO 179,999	12	3	3	1	3750
180,000 TO 199,999	14	7	4	2	633
200,000 TO 249,999	67	18	19	11	16561
250,000 TO 299,999	24	15	22	10	15729
300,000 TO 349,999	49	31	37	11	2546
350,000 TO 399,999	39	34	33	12	10087
400,000 TO 449,999	28	30	39	16	4486
450,000 TO 499,999	39	39	32	14	4749
500,000 TO 549,999	31	52	43	18	3001
550,000 TO 599,999	50	50	35	17	12378
600,000 TO 699,999	40	82	51	31	14528
700,000 TO 799,999	35	41	22	13	12980
800,000 TO 899,999	55	28	8	6	33043
900,000 TO 999,999	88	16	8	5	72133
1,000,000 TO 1,999,999	65	56	14	10	90427
MORE THAN 2,000,000	39	14	3	2	98000
TOTALS	41	519	375	179	12059

**LISTINGS**  
**1,301**

**2018 RMLS TOTAL - \$ VOLUME**  
**\$470,310,000**

**SALES**  
**888**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR MARCH 2018

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCVTOT</b>	<b>EXT</b>	<b>TOTAL</b>
New Listings	16	5	46	27	15	51	17	75	252	99	351
Total Active Listings	37	18	55	32	24	55	21	61	303	127	430
Average Days on Market	103	129	88	71	104	54	40	52	75	69	73
Average List Price in Thousands	704.2	1,025.2	698.4	696.2	867.0	710.4	932.8	816.5	773.8	631.1	731.7
Median List Price in Thousands	649.0	929.0	585.0	585.9	649.0	610.0	890.0	699.9	665.0	425.0	619.0
BOMS	1	2	7	5	1	9	0	9	34	15	49
Average BOM Price in Thousands	669.9	1,299.1	687.9	531.8	528.9	593.8	0.0	668.2	665.6	568.8	635.9
BOM to Sale Ratio	6.7	50.0	13.5	23.8	6.3	25.7	0.0	25.7	18.3	18.3	18.3
Expirations	2	0	6	0	0	4	1	3	16	13	29

### PENDING SALES

New Escrows Opened	12	4	55	26	18	58	9	62	244	74	318
Total YTD Escrows Opened	35	13	139	60	41	129	23	115	555	220	775
New Open Escrows Average Days on Market	73	40	45	28	42	30	21	27	35	31	34
New Open Escrows Average List Price	604.9	777.0	593.4	577.8	601.2	611.5	855.4	682.6	632.5	440.0	587.7

### CLOSED SALES:

New Escrows Closed	15	4	52	21	16	35	8	35	186	82	268
Total YTD Escrows Closed	30	10	118	48	36	99	18	103	462	193	655
Volume of New Sales Dollars in Millions	8.622	2.943	31.581	11.416	11.981	22.689	6.626	28.342	124.199	36.240	160.440
Volume of total YTD Sales in Millions	17.996	6.502	69.448	28.978	24.246	60.258	14.296	74.203	295.927	82.217	378.144
Average Sale price in Thousands	574.8	735.6	607.3	543.6	748.8	648.3	828.3	809.8	667.7	442.0	598.7
Median Sale Price in Thousands	615.0	725.0	538.0	550.0	600.0	600.0	820.0	625.0	583.0	340.0	540.0
Coop Sales	12	4	47	19	16	31	7	31	167	68	235
Percent of Coop Sales	80.0	100.0	90.4	90.5	100.0	88.6	87.5	88.6	89.8	82.9	87.7
Average Days on Market	150	244	91	77	97	87	83	77	94	91	93
Sales at List Price	3	1	33	13	6	22	2	21	101	50	151
Percent of Sales at List Price	20.0	25.0	63.5	61.9	37.5	62.9	25.0	60.0	54.3	61.0	56.3
Sales to Listing Inventory Ratio	40.5	22.2	94.5	65.6	66.7	63.6	38.1	57.4	61.4	64.6	62.3
Final Sale to New Listing Ratio	93.8	80.0	113.0	77.8	106.7	68.6	47.1	46.7	73.8	82.8	76.4

### CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	1	2
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	1	0	0	2	3	5
Standard	15	4	51	21	15	34	8	35	183	77	260
Other	0	0	0	0	0	0	0	0	0	1	1

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR MARCH 2018

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCVTOT</b>	<b>EXT</b>	<b>TOTAL</b>
New Listings	1	0	22	6	18	22	6	40	115	15	130
Total Active Listings	3	0	10	6	15	9	5	26	74	15	89
Average Days on Market	37	0	66	27	37	42	92	27	41	48	42
Average List Price in Thousands	574.3	0.0	415.5	493.1	352.7	420.0	568.2	471.4	446.0	507.1	456.3
Median List Price in Thousands	452.0	0.0	345.0	374.9	309.9	395.0	465.0	480.0	412.9	450.0	419.5
BOMS	0	0	5	0	5	3	1	7	21	2	23
Average BOM Price in Thousands	0.0	0.0	421.8	0.0	330.2	501.6	410.0	441.6	417.4	557.5	429.6
BOM to Sale Ratio	0.0	0.0	25.0	0.0	27.8	17.6	33.3	25.0	23.3	11.8	21.5
Expirations	1	0	1	0	0	0	0	2	4	0	4

### PENDING SALES

New Escrows Opened	0	0	25	1	17	20	8	40	111	15	126
Total YTD Escrows Opened	1	0	62	7	45	46	14	94	269	44	313
New Open Escrows Average Days on Market	0	0	17	6	20	19	24	21	20	34	22
New Open Escrows Average List Price	0.0	0.0	364.1	320.0	347.2	468.6	474.0	442.0	416.0	523.7	428.8

### CLOSED SALES:

New Escrows Closed	1	0	20	3	18	17	3	28	90	17	107
Total YTD Escrows Closed	1	0	47	7	38	32	7	72	204	31	235
Volume of New Sales Dollars in Millions	0.319	0.000	7.189	1.065	6.045	7.198	1.321	12.383	35.521	5.521	41.082
Volume of Total YTD Sales in Millions	0.319	0.000	16.702	2.809	12.602	13.273	2.983	31.893	80.582	11.584	92.166
Average Sale price in Thousands	319.0	0.0	359.5	355.0	335.9	423.4	440.2	442.3	394.7	327.1	383.9
Median Sale Price in Thousands	319.0	0.0	327.0	195.0	328.0	410.0	445.7	425.0	385.0	308.0	385.0
Coop Sales	0	0	18	1	17	15	3	24	78	15	93
Percent of Coop Sales	0.0	0.0	90.0	33.3	94.4	88.2	100.0	85.7	86.7	88.2	86.9
Average Days on Market	114	0	68	60	59	65	45	53	61	93	66
Sales at List Price	0	0	12	2	13	12	2	23	64	8	72
Percent of Sales at List Price	0.0	0.0	60.0	66.7	72.2	70.6	66.7	82.1	71.1	47.1	67.3
Sales to Listing Inventory Ratio	33.3	0.0	200.0	50.0	120.0	188.9	60.0	107.7	121.6	113.3	120.2
Final Sale to New Listing Ratio	100.0	0.0	90.9	50.0	100.0	77.3	50.0	70.0	78.3	113.3	82.3

### CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	1	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	0	0	0	1	0	1
Standard	1	0	20	3	16	16	3	28	87	17	104
Other	0	0	0	0	0	1	0	0	1	0	1