

RESIDENTIAL  
PROPERTIES LISTED  
**416**

# JANUARY 2018 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED  
**336**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**263**

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>											
NEW LISTINGS	16	3	79	29	33	59	11	69	299	117	416
TOTAL ACTIVE LISTINGS	39	14	81	35	44	61	16	57	347	144	491
AVERAGE DAYS ON MARKET	107	158	85	59	73	62	79	57	77	65	74
AVERAGE LIST PRICE IN THOUSANDS	723.4	1,054.6	570.7	561.3	648.2	656.6	771.2	695.7	661.1	583.3	638.3
MEDIAN LIST PRICE IN THOUSANDS	629.0	925.0	550.0	495.0	554.9	564.9	795.0	619.0	579.0	399.9	540.0
BOMS	2	1	17	4	1	10	1	6	42	12	54
AVERAGE BOM PRICE IN THOUSANDS	614.5	410.0	461.1	493.5	490.0	663.7	829.9	634.8	552.8	449.3	529.8
BOM TO SALE RATIO	33.3	20.0	39.5	22.2	4.3	23.8	25.0	9.7	20.7	20.0	20.5
EXPIRATIONS	2	0	4	1	3	6	0	2	18	8	26
<b>PENDING SALES:</b>											
NEW ESCROWS OPENED	12	4	70	21	22	47	11	54	241	95	336
TOTAL YTD ESCROWS OPENED	12	4	70	21	22	47	11	54	241	95	336
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	102	173	43	66	32	50	61	28	48	55	50
NEW OPEN ESCROWS AVERAGE LIST PRICE	524.5	739.8	502.2	570.8	468.0	607.6	689.0	656.0	573.6	382.8	519.7
<b>CLOSED SALES:</b>											
NEW ESCROWS CLOSED	6	5	43	18	23	42	4	62	203	60	263
TOTAL YTD ESCROWS CLOSED	6	5	43	18	23	42	4	62	203	60	263
VOLUME OF NEW SALE DOLLARS IN MILLIONS	4.629	2.969	23.418	11.866	11.161	22.811	2.514	35.904	115.270	25.405	140.676
VOLUME OF TOTAL YTD SALES IN MILLIONS	4.629	2.969	23.418	11.866	11.161	22.811	2.514	35.904	115.270	25.405	140.676
AVERAGE SALE PRICE IN THOUSANDS	771.4	593.8	544.6	659.2	485.3	543.1	628.4	579.1	567.8	423.4	534.9
MEDIAN SALE PRICE IN THOUSANDS	630.0	569.0	509.0	610.0	470.0	535.0	640.0	565.0	550.0	345.0	525.0
COOP SALES	6	4	38	13	19	33	3	48	164	50	214
PERCENT OF COOP SALES	100.0	80.0	88.4	72.2	82.6	78.6	75.0	77.4	80.8	83.3	81.4
AVERAGE DAYS ON MARKET	165	115	90	96	89	117	135	91	100	95	99
SALES AT LIST PRICE	1	3	26	11	10	24	0	31	106	42	148
PERCENT OF SALES AT LIST PRICE	16.7	60.0	60.5	61.1	43.5	57.1	0.0	50.0	52.2	70.0	56.3
SALES TO LISTING INVENTORY RATIO	15.4	35.7	53.1	51.4	52.3	68.9	25.0	108.8	58.5	41.7	53.6
FINAL SALE TO NEW LISTING RATIO	37.5	166.7	54.4	62.1	69.7	71.2	36.4	89.9	67.9	51.3	63.2
<b>CLOSED SALES TYPE</b>											
FORECLOSURE/REO	0	0	1	0	0	1	0	0	2	1	3
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	0	0	1	4	0	0	5	0	5
STANDARD	6	5	44	18	22	38	4	59	196	59	255
OTHER	0	0	0	0	0	1	0	3	4	1	5

**SELLING TIME - PRICE CHANGE - PRICE REDUCTION**

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	1	0	0	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	0	0	0	0	N/A
120,000 TO 139,999	0	0	0	0	N/A
140,000 TO 159,999	75	2	1	1	9900
160,000 TO 179,999	474	2	1	1	20000
180,000 TO 199,999	83	5	3	2	50950
200,000 TO 249,999	54	21	9	3	10805
250,000 TO 299,999	46	21	14	5	1132
300,000 TO 349,999	24	31	20	9	1876
350,000 TO 399,999	16	42	21	7	2995
400,000 TO 449,999	25	34	19	4	8475
450,000 TO 499,999	44	51	29	16	6562
500,000 TO 549,999	32	47	32	15	1030
550,000 TO 599,999	41	51	39	23	9500
600,000 TO 699,999	52	60	42	23	170226
700,000 TO 799,999	59	36	15	10	34950
800,000 TO 899,999	81	21	6	5	22455
900,000 TO 999,999	140	15	5	5	84400
1,000,000 TO 1,999,999	95	40	6	5	200380
MORE THAN 2,000,000	171	11	1	1	289000
TOTALS	46	491	263	135	43293

**LISTINGS  
416**

**2018 RMLS TOTAL - \$ VOLUME  
\$140,676,000**

**SALES  
263**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

## SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JANUARY 2018

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCVTOT</b>	<b>EXT</b>	<b>TOTAL</b>
New Listings	15	3	54	25	15	47	7	37	203	97	300
Total Active Listings	36	14	59	33	29	49	11	40	271	130	401
Average Days on Market	109	158	102	62	97	53	83	64	85	65	78
Average List Price in Thousands	743.4	1,054.6	646.3	571.7	794.3	708.0	845.5	795.0	728.2	599.0	686.3
Median List Price in Thousands	629.0	925.0	579.0	495.0	659.9	599.9	820.0	675.0	629.0	400.0	570.0
BOMS	2	1	11	4	1	8	1	4	32	11	43
Average BOM Price in Thousands	614.5	410.0	518.6	493.5	490.0	705.9	829.9	701.0	596.5	471.1	564.4
BOM to Sale Ratio	33.3	20.0	36.7	23.5	8.3	22.2	33.3	10.3	21.6	20.0	21.2
Expirations	2	0	3	1	1	5	0	0	12	8	20

### PENDING SALES

New Escrows Opened	12	4	52	17	10	37	7	26	165	79	244
Total YTD Escrows Opened	12	4	52	17	10	37	7	26	165	79	244
New Open Escrows Average Days on Market	102	173	49	64	62	56	63	35	58	59	58
New Open Escrows Average List Price	524.5	739.8	548.1	633.7	646.3	648.9	828.3	879.5	652.5	381.6	564.8

### CLOSED SALES:

New Escrows Closed	6	5	30	17	12	36	3	39	148	55	203
Total YTD Escrows Closed	6	5	30	17	12	36	3	39	148	55	203
Volume of New Sales Dollars in Millions	4.629	2.969	18.759	11.168	7.372	20.395	2.127	25.396	92.814	23.460	116.274
Volume of total YTD Sales in Millions	4.629	2.969	18.759	11.168	7.372	20.395	2.127	25.396	92.814	23.460	116.274
Average Sale price in Thousands	771.4	593.8	625.3	656.9	614.3	566.5	709.0	651.2	627.1	426.5	572.8
Median Sale Price in Thousands	630.0	569.0	530.0	610.0	600.0	545.0	662.0	595.0	575.0	340.0	555.0
Coop Sales	6	4	26	13	10	29	2	29	119	45	164
Percent of Coop Sales	100.0	80.0	86.7	76.5	83.3	80.6	66.7	74.4	80.4	81.8	80.8
Average Days on Market	165	115	94	99	121	105	161	107	108	97	105
Sales at List Price	1	3	18	10	4	20	0	19	75	38	113
Percent of Sales at List Price	16.7	60.0	60.0	58.8	33.3	55.6	0.0	48.7	50.7	69.1	55.7
Sales to Listing Inventory Ratio	16.7	35.7	50.8	51.5	41.4	73.5	27.3	97.5	54.6	42.3	50.6
Final Sale to New Listing Ratio	40.0	166.7	55.6	68.0	80.0	76.6	42.9	105.4	72.9	56.7	67.7

### CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	1	0	0	1	1	2
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	3	0	0	4	0	4
Standard	6	5	32	17	11	33	3	37	144	54	198
Other	0	0	0	0	0	1	0	2	3	1	4

## SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JANUARY 2018

<b>ACTIVE INVENTORY</b>	<b>AC</b>	<b>ADUL</b>	<b>CC</b>	<b>CA</b>	<b>NE</b>	<b>SAU</b>	<b>SR</b>	<b>VAL</b>	<b>SCVTOT</b>	<b>EXT</b>	<b>TOTAL</b>
New Listings	1	0	25	4	18	12	4	32	96	20	116
Total Active Listings	3	0	22	2	15	12	5	17	76	14	90
Average Days on Market	77	0	39	14	26	102	68	42	50	71	53
Average List Price in Thousands	482.9	0.0	368.2	389.9	365.7	446.7	607.6	462.0	421.9	437.4	424.3
Median List Price in Thousands	459.0	0.0	350.0	199.9	349.0	439.0	465.0	449.9	399.9	379.0	395.0
BOMS	0	0	6	0	0	2	0	2	10	1	11
Average BOM Price in Thousands	0.0	0.0	355.8	0.0	0.0	495.0	0.0	502.5	412.9	210.0	394.5
BOM to Sale Ratio	0.0	0.0	46.2	0.0	0.0	33.3	0.0	8.7	18.2	20.0	18.3
Expirations	0	0	1	0	2	1	0	2	6	0	6

### PENDING SALES

New Escrows Opened	0	0	18	4	12	10	4	28	76	16	92
Total YTD Escrows Opened	0	0	18	4	12	10	4	28	76	16	92
New Open Escrows Average Days on Market	0	0	25	73	7	28	57	21	25	34	27
New Open Escrows Average List Price	0.0	0.0	369.5	303.5	319.4	455.0	445.2	448.3	402.4	389.0	400.1

### CLOSED SALES:

New Escrows Closed	0	0	13	1	11	6	1	23	55	5	60
Total YTD Escrows Closed	0	0	13	1	11	6	1	23	55	5	60
Volume of New Sales Dollars in Millions	0.000	0.000	4.659	0.698	3.789	2.416	0.387	10.508	22.457	1.945	24.402
Volume of Total YTD Sales in Millions	0.000	0.000	4.659	0.698	3.789	2.416	0.387	10.508	22.457	1.945	24.402
Average Sale price in Thousands	0.0	0.0	358.4	698.0	344.5	402.7	386.5	456.9	408.3	389.0	406.7
Median Sale Price in Thousands	0.0	0.0	342.0	698.0	349.0	400.0	386.5	450.0	390.0	425.0	390.0
Coop Sales	0	0	12	0	9	4	1	19	45	5	50
Percent of Coop Sales	0.0	0.0	92.3	0.0	81.8	66.7	100.0	82.6	81.8	100.0	83.3
Average Days on Market	0	0	82	53	53	186	56	62	78	73	78
Sales at List Price	0	0	8	1	6	4	0	12	31	4	35
Percent of Sales at List Price	0.0	0.0	61.5	100.0	54.5	66.7	0.0	52.2	56.4	80.0	58.3
Sales to Listing Inventory Ratio	0.0	0.0	59.1	50.0	73.3	50.0	20.0	135.3	72.4	35.7	66.7
Final Sale to New Listing Ratio	0.0	0.0	52.0	25.0	61.1	50.0	25.0	71.9	57.3	25.0	51.7

### CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	1	0	0	1	0	1
Standard	0	0	12	1	11	5	1	22	52	5	57
Other	0	0	0	0	0	0	0	1	1	0	1