

RESIDENTIAL
PROPERTIES LISTED
210

DECEMBER 2017 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
245

RESIDENTIAL PROP.
ESCROW CLOSED
373

ACTIVE INVENTORY:	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	9	0	27	7	21	36	4	36	140	70	210
TOTAL ACTIVE LISTINGS	36	16	79	29	33	58	18	50	319	139	458
AVERAGE DAYS ON MARKET	119	163	105	94	87	83	94	70	97	87	94
AVERAGE LIST PRICE IN THOUSANDS	685.8	1,014.6	578.7	591.9	707.3	700.7	793.1	767.7	691.1	590.5	660.5
MEDIAN LIST PRICE IN THOUSANDS	595.0	850.0	545.0	535.0	585.0	599.0	789.0	650.0	599.9	400.0	560.0
BOMS	1	2	13	8	5	11	2	6	48	14	62
AVERAGE BOM PRICE IN THOUSANDS	350.0	675.0	453.3	538.7	593.0	563.1	812.5	555.0	542.0	364.5	501.9
BOM TO SALE RATIO	14.3	100.0	20.0	32.0	13.2	18.6	16.7	6.7	16.1	18.7	16.6
EXPIRATIONS	8	5	9	7	6	8	4	13	60	23	83
PENDING SALES:											
NEW ESCROWS OPENED	6	3	47	9	23	34	4	61	187	58	245
TOTAL YTD ESCROWS OPENED	114	51	814	309	394	719	183	1,042	3,626	937	4,563
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	88	125	40	45	35	30	93	43	43	43	43
NEW OPEN ESCROWS AVERAGE LIST PRICE	587.3	459.0	492.4	623.8	429.9	539.90	641.2	624.4	548.4	477.0	531.5
CLOSED SALES:											
NEW ESCROWS CLOSED	7	2	65	25	38	59	12	90	298	75	373
TOTAL YTD ESCROWS CLOSED	116	51	814	306	393	716	187	1,044	3,627	937	4,564
VOLUME OF NEW SALE DOLLARS IN MILLIONS	3.434	1.215	32.845	13.800	16.108	34.195	8.068	53.139	162.803	33.663	196.467
VOLUME OF TOTAL YTD SALES IN MILLIONS	59.326	33.219	392.684	166.403	173.159	398.275	129.677	591.968	1944.710	408.625	2353.335
AVERAGE SALE PRICE IN THOUSANDS	490.6	607.5	505.3	552.0	423.9	579.6	672.3	590.4	546.3	448.8	526.7
MEDIAN SALE PRICE IN THOUSANDS	499.9	505.0	484.0	535.0	398.9	555.0	735.0	570.0	515.0	365.0	495.0
COOP SALES	4	2	58	22	33	50	10	80	259	65	324
PERCENT OF COOP SALES	57.1	100.0	89.2	88.0	86.8	84.7	83.3	88.9	86.9	86.7	86.9
AVERAGE DAYS ON MARKET	127	87	86	78	100	83	95	77	85	84	85
SALES AT LIST PRICE	4	0	35	14	23	38	3	40	157	39	196
PERCENT OF SALES AT LIST PRICE	57.1	0.0	53.8	56.0	60.5	64.4	25.0	44.4	52.7	52.0	52.5
SALES TO LISTING INVENTORY RATIO	19.4	12.5	82.3	86.2	115.2	101.7	66.7	180.0	93.4	54.0	81.4
FINAL SALE TO NEW LISTING RATIO	77.8	0.0	240.7	357.1	181.0	163.9	300.0	250.0	212.9	107.1	177.6
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	2	1	0	0	0	2	5	0	5
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	2	0	0	0	1	0	1	0	4	3	7
STANDARD	5	2	63	24	36	58	11	87	286	72	358
OTHER	0	0	0	0	1	1	0	1	3	0	3

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	0	1	2	1	565000	90.4
100,000 TO 109,999	0	0	0	0	N/A	0.0
110,000 TO 119,999	0	1	0	0	N/A	0.0
120,000 TO 139,999	32	1	1	0	N/A	0.0
140,000 TO 159,999	114	2	2	2	238500	43.9
160,000 TO 179,999	203	3	1	1	29800	15.7
180,000 TO 199,999	126	3	1	1	6000	3.0
200,000 TO 249,999	24	17	15	9	2921	1.2
250,000 TO 299,999	30	17	29	14	2313	0.7
300,000 TO 349,999	18	30	35	15	228	0.6
350,000 TO 399,999	27	35	22	8	1687	0.3
400,000 TO 449,999	20	23	39	14	989	0.0
450,000 TO 499,999	41	41	46	27	18128	2.7
500,000 TO 549,999	32	48	35	17	8806	1.4
550,000 TO 599,999	33	40	32	16	13456	2.1
600,000 TO 699,999	43	68	59	41	18164	2.6
700,000 TO 799,999	50	40	24	15	18938	2.3
800,000 TO 899,999	43	17	11	9	43839	4.3
900,000 TO 999,999	66	15	5	5	78400	7.4
1,000,000 TO 1,999,999	56	46	13	11	N/A	12.2
MORE THAN 2,000,000	253	10	1	1	874950	26.5
TOTALS	36	458	373	207	545947	2.7

LISTINGS
5,277

2017 RMLS TOTAL - \$ VOLUME
\$2,353,335,000

SALES
4,581

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR DECEMBER 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	8	0	18	7	10	29	2	20	94	66	160
Total Active Listings	34	16	63	27	24	48	13	32	257	123	380
Average Days on Market	121	163	114	91	112	87	99	77	105	86	99
Average List Price in Thousands	697.0	1,014.6	629.4	609.0	825.4	746.5	867.8	923.4	749.0	605.1	702.4
Median List Price in Thousands	595.0	850.0	571.9	549.0	648.9	624.9	829.9	725.0	640.0	415.0	590.0
BOMS	1	2	10	7	3	9	2	3	37	12	49
Average BOM Price in Thousands	350.0	675.0	485.3	565.8	800.0	600.8	812.5	662.0	592.7	369.4	538.0
BOM to Sale Ratio	14.3	100.0	22.2	29.2	17.6	19.1	25.0	5.2	17.8	19.0	18.1
Expirations	8	5	8	7	5	7	3	9	52	19	71

PENDING SALES

New Escrows Opened	6	3	35	8	13	29	3	36	133	56	189
Total YTD Escrows Opened	111	51	549	293	187	561	124	619	2,495	803	3,298
New Open Escrows Average Days on Market	88	125	47	49	49	33	119	60	53	44	50
New Open Escrows Average List Price	587.3	459.0	535.7	614.9	519.8	566.3	718.3	753.9	609.4	484.6	572.4

CLOSED SALES:

New Escrows Closed	7	2	45	24	17	47	8	58	208	63	271
Total YTD Escrows Closed	113	51	545	290	184	556	127	609	2,475	798	3,273
Volume of New Sales Dollars in Millions	3.434	1.215	26.426	13.495	9.757	28.885	6.107	40.236	129.555	28.697	158.252
Volume of total YTD Sales in Millions	57.557	33.219	303.689	159.869	108.972	335.480	103.943	411.823	1514.551	348.428	1862.979
Average Sale price in Thousands	490.6	607.5	587.2	562.3	573.9	614.6	763.3	693.7	622.9	455.5	584.0
Median Sale Price in Thousands	499.9	505.0	525.0	535.0	528.8	575.0	760.0	640.0	580.0	360.0	550.0
Coop Sales	4	2	40	21	14	40	7	51	179	55	234
Percent of Coop Sales	57.1	100.0	88.9	87.5	82.4	85.1	87.5	87.9	86.1	87.3	86.3
Average Days on Market	127	87	95	79	105	86	89	80	88	88	88
Sales at List Price	4	0	21	14	8	28	1	25	101	33	134
Percent of Sales at List Price	57.1	0.0	46.7	58.3	47.1	59.6	12.5	43.1	48.6	52.4	49.4
Sales to Listing Inventory Ratio	20.6	12.5	71.4	88.9	70.8	97.9	61.5	181.3	80.9	51.2	71.3
Final Sale to New Listing Ratio	87.5	0.0	250.0	342.9	170.0	162.1	400.0	290.0	221.3	95.5	169.4

CLOSED SALES TYPE

Foreclosure / REO	0	0	2	1	0	0	0	2	5	0	5
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	2	0	0	0	0	0	0	0	2	2	4
Standard	5	2	43	23	17	46	8	55	199	61	260
Other	0	0	0	0	0	1	0	1	2	0	2

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR DECEMBER 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	1	0	9	0	11	7	2	16	46	4	50
Total Active Listings	2	0	16	2	9	10	5	18	62	16	78
Average Days on Market	82	0	68	134	21	67	80	58	62	98	69
Average List Price in Thousands	494.9	0.0	379.3	361.9	392.5	480.9	598.8	490.8	450.8	478.1	456.4
Median List Price in Thousands	329.9	0.0	340.0	348.8	360.0	505.0	455.0	479.9	415.0	30.0	389.0
BOMS	0	0	3	1	2	2	0	3	11	2	13
Average BOM Price in Thousands	0.0	0.0	346.6	348.8	282.5	393.5	0.0	448.0	371.3	334.8	365.7
BOM to Sale Ratio	0.0	0.0	15.0	100.0	9.5	16.7	0.0	9.4	12.2	16.7	12.7
Expirations	0	0	1	0	1	1	1	4	8	4	12

PENDING SALES

New Escrows Opened	0	0	12	1	10	5	1	25	54	2	56
Total YTD Escrows Opened	3	0	265	16	207	158	59	423	1,131	134	1,265
New Open Escrows Average Days on Market	0	0	18	9	16	7	13	20	17	7	17
New Open Escrows Average List Price	0.0	0.0	365.9	695.0	313.0	386.7	409.9	437.9	398.3	262.5	393.4

CLOSED SALES:

New Escrows Closed	0	0	20	1	21	12	4	32	90	12	102
Total YTD Escrows Closed	3	0	269	16	209	160	60	435	1,152	139	1,291
Volume of New Sales Dollars in Millions	0.000	0.000	6.419	0.305	6.351	5.310	1.961	12.903	33.248	4.967	38.215
Volume of Total YTD Sales in Millions	1.769	0.000	88.996	6.534	64.187	62.795	25.734	180.145	430.159	60.197	490.356
Average Sale price in Thousands	0.0	0.0	320.9	305.0	302.4	442.5	490.3	403.2	369.4	413.9	374.7
Median Sale Price in Thousands	0.0	0.0	325.0	305.0	300.0	395.0	429.0	411.0	345.0	415.0	346.0
Coop Sales	0	0	18	1	19	10	3	29	80	10	90
Percent of Coop Sales	0.0	0.0	90.0	100.0	90.5	83.3	75.0	90.6	88.9	83.3	88.2
Average Days on Market	0	0	65	59	96	72	109	73	78	61	76
Sales at List Price	0	0	14	0	15	10	2	15	56	6	62
Percent of Sales at List Price	0.0	0.0	70.0	0.0	71.4	83.3	50.0	46.9	62.2	50.0	60.8
Sales to Listing Inventory Ratio	0.0	0.0	125.0	50.0	233.3	120.0	80.0	177.8	145.2	75.0	130.8
Final Sale to New Listing Ratio	0.0	0.0	222.2	0.0	190.9	171.4	200.0	200.0	195.7	300.0	204.0

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	0	0
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	1	0	1	0	2	1	3
Standard	0	0	20	1	19	12	3	32	87	11	98
Other	0	0	0	0	1	0	0	0	1	0	1