

RESIDENTIAL
PROPERTIES LISTED
361

OCTOBER 2017 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
382

RESIDENTIAL PROP.
ESCROW CLOSED
374

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	12	6	63	27	26	55	18	77	284	77	361
TOTAL ACTIVE LISTINGS	48	22	115	48	49	80	23	95	480	157	637
AVERAGE DAYS ON MARKET	113	110	75	64	79	64	77	58	75	85	77
AVERAGE LIST PRICE IN THOUSANDS	682.5	888.8	603.9	675.9	613.2	686.9	779.6	752.5	684.6	591.6	661.7
MEDIAN LIST PRICE IN THOUSANDS	625.0	790.0	540.0	575.0	537.5	615.0	789.0	664.9	610.0	400.0	575.0
BOMS	2	1	20	7	9	17	4	7	67	22	89
AVERAGE BOM PRICE IN THOUSANDS	369.8	275.0	473.9	517.7	425.4	487.9	811.2	566.3	499.2	503.5	500.3
BOM TO SALE RATIO	28.6	25.0	33.3	35.0	23.1	27.9	33.3	7.5	22.6	28.2	23.8
EXPIRATIONS	3	0	3	4	4	3	1	6	24	8	32
PENDING SALES:											
NEW ESCROWS OPENED	8	4	63	27	35	64	16	81	298	84	382
TOTAL YTD ESCROWS OPENED	106	47	724	274	342	636	170	906	3,205	817	4,022
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	74	71	43	48	46	36	36	29	39	38	39
NEW OPEN ESCROWS AVERAGE LIST PRICE	747.7	650.0	550.5	591.2	444.2	546.0	742.3	574.2	564.1	420.1	532.4
CLOSED SALES:											
NEW ESCROWS CLOSED	7	4	60	20	39	61	12	93	296	78	374
TOTAL YTD ESCROWS CLOSED	105	45	702	264	322	603	159	877	3,077	790	3,867
VOLUME OF NEW SALE DOLLARS IN MILLIONS	3.949	2.148	27.906	11.478	16.185	32.524	10.666	55.684	160.540	34.993	195.532
VOLUME OF TOTAL YTD SALES IN MILLIONS	53.138	28.612	333.862	143.162	142.384	335.867	110.549	496.709	1,644.283	340.580	1,984.863
AVERAGE SALE PRICE IN THOUSANDS	564.1	537.0	465.1	573.9	415.0	533.2	888.8	598.8	542.4	448.6	522.8
MEDIAN SALE PRICE IN THOUSANDS	550.0	463.0	480.0	580.0	361.0	525.0	780.0	569.0	525.0	375.0	505.0
COOP SALES	7	3	52	18	34	50	11	77	252	70	322
PERCENT OF COOP SALES	100.0	75.0	86.7	90.0	87.2	82.0	91.7	82.8	85.1	89.7	86.1
AVERAGE DAYS ON MARKET	109	146	78	76	67	73	82	78	77	80	78
SALES AT LIST PRICE	3	1	36	10	23	31	7	44	155	40	195
PERCENT OF SALES AT LIST PRICE	42.9	25.0	60.0	50.0	59.0	50.8	58.3	47.3	52.4	51.3	52.1
SALES TO LISTING INVENTORY RATIO	14.6	18.2	52.2	41.7	79.6	76.3	52.2	97.9	61.7	49.7	58.7
FINAL SALE TO NEW LISTING RATIO	58.3	66.7	95.2	74.1	150.0	110.9	66.7	120.8	104.2	101.3	103.6
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	1	0	0	0	0	0	1	0	1
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	1	0	1	0	1	0	1	4	3	7
STANDARD	7	3	59	19	36	59	12	92	287	75	362
OTHER	0	0	0	0	3	1	0	0	4	0	4

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	102	2	2	2	108695	47.9
100,000 TO 109,999	0	0	0	0	N/A	0.0
110,000 TO 119,999	0	0	0	0	N/A	0.0
120,000 TO 139,999	45	1	1	1	25000	16.7
140,000 TO 159,999	11	1	1	0	500	0.3
160,000 TO 179,999	23	7	3	1	9495	4.8
180,000 TO 199,999	18	4	5	3	3725	1.9
200,000 TO 249,999	18	17	20	9	16677	4.7
250,000 TO 299,999	20	32	19	8	3924	0.9
300,000 TO 349,999	27	31	31	10	2605	0.6
350,000 TO 399,999	26	41	37	20	9473	1.4
400,000 TO 449,999	17	38	26	13	4884	1.0
450,000 TO 499,999	35	59	36	15	6066	0.9
500,000 TO 549,999	28	55	47	24	8525	1.5
550,000 TO 599,999	31	58	36	23	15076	4
600,000 TO 699,999	41	108	52	34	17169	2.5
700,000 TO 799,999	31	69	28	21	10279	1.0
800,000 TO 899,999	34	23	9	4	42994	3.9
900,000 TO 999,999	37	18	4	4	32814	3.4
1,000,000 TO 1,999,999	56	61	16	12	44261	3.5
MORE THAN 2,000,000	497	12	1	1	350250	13.0
TOTALS	32	637	374	205	14311	2.2

LISTINGS
4,740

2017 RMLS TOTAL - \$ VOLUME
\$1,984,863,000

SALES
3,882

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR OCTOBER 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	12	6	37	27	11	42	11	47	193	66	259
Total Active Listings	46	22	94	47	35	70	18	70	402	140	542
Average Days on Market	112	110	82	62	84	67	89	57	78	85	80
Average List Price in Thousands	685.4	888.8	662.4	682.3	744.5	726.6	853.5	837.3	737.1	610.0	704.3
Median List Price in Thousands	625.0	790.0	585.0	588.5	629.0	630.0	798.0	695.0	649.0	399.9	615.0
BOMS	2	1	16	7	4	12	2	4	48	19	67
Average BOM Price in Thousands	369.8	275.0	510.7	517.7	528.5	523.6	1,112.5	670.0	544.0	495.0	530.1
BOM to Sale Ratio	40.0	25.0	39.0	35.0	28.6	26.1	18.2	7.4	24.6	30.6	26.1
Expirations	3	0	3	3	2	2	1	5	19	7	26

PENDING SALES

New Escrows Opened	8	4	44	27	19	51	11	41	205	69	274
Total YTD Escrows Opened	103	47	483	260	163	493	115	529	2,193	697	2,890
New Open Escrows Average Days on Market	74	71	46	48	69	40	36	37	46	40	45
New Open Escrows Average List Price	747.7	650.0	639.7	591.2	546.9	581.3	838.0	731.3	643.6	419.9	587.2

CLOSED SALES:

New Escrows Closed	5	4	41	20	14	46	11	54	195	62	257
Total YTD Escrows Closed	102	45	464	249	148	468	107	514	2,097	676	2,773
Volume of New Sales Dollars in Millions	2.670	2.148	21.931	11.478	8.538	26.356	10.216	39.876	123.214	27.399	150.612
Volume of total YTD Sales in Millions	51.369	28.612	255.584	136.933	88.958	283.131	88.663	346.417	1,279.666	291.452	1,571.118
Average Sale price in Thousands	534.0	537.0	534.9	573.9	609.9	573.0	928.7	738.5	631.9	441.9	586.0
Median Sale Price in Thousands	550.0	463.0	515.0	580.0	570.0	540.0	855.0	652.0	580.0	336.0	565.0
Coop Sales	5	3	35	18	12	39	10	44	166	56	222
Percent of Coop Sales	100.0	75.0	85.4	90.0	85.7	84.8	90.9	81.5	85.1	90.3	86.4
Average Days on Market	110	146	85	76	72	76	83	90	84	82	84
Sales at List Price	2	1	21	10	7	22	6	25	94	32	126
Percent of Sales at List Price	40.0	25.0	51.2	50.0	50.0	47.8	54.5	46.3	48.2	51.6	49.0
Sales to Listing Inventory Ratio	10.9	18.2	43.6	42.6	40.0	65.7	61.1	77.1	48.5	44.3	47.4
Final Sale to New Listing Ratio	41.7	66.7	110.8	74.1	127.3	109.5	100.0	114.9	101.0	93.9	99.2

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	0	0
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	1	0	1	0	1	0	1	4	3	7
Standard	5	3	41	19	13	44	11	53	189	59	248
Other	0	0	0	0	1	1	0	0	2	0	2

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR OCTOBER 2017

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	26	0	15	13	7	30	91	11	102
Total Active Listings	2	0	21	1	14	10	5	25	78	17	95
Average Days on Market	137	0	42	162	65	43	35	60	56	88	61
Average List Price in Thousands	617.5	0.0	342.3	375.0	285.0	408.8	513.8	514.9	414.3	440.4	419.0
Median List Price in Thousands	575.0	0.0	339.0	375.0	275.0	395.0	429.0	455.0	375.0	454.9	380.0
BOMS	0	0	4	0	5	5	2	3	19	3	22
Average BOM Price in Thousands	0.0	0.0	326.8	0.0	342.9	402.3	510.0	428.0	386.1	557.7	409.5
BOM to Sale Ratio	0.0	0.0	21.1	0.0	20.0	33.3	200.0	7.7	18.8	18.8	18.8
Expirations	0	0	0	1	2	1	0	1	5	1	6

PENDING SALES

New Escrows Opened	0	0	19	0	16	13	5	40	93	15	108
Total YTD Escrows Opened	3	0	241	14	179	143	55	377	1,012	120	1,132
New Open Escrows Average Days on Market	0	0	35	0	18	18	36	21	24	29	25
New Open Escrows Average List Price	0.0	0.0	343.9	0.0	322.1	407.4	531.6	413.1	388.9	420.9	393.3

CLOSED SALES:

New Escrows Closed	2	0	19	0	25	15	1	39	101	16	117
Total YTD Escrows Closed	3	0	238	15	174	135	52	363	980	114	1,094
Volume of New Sales Dollars in Millions	1.279	0.000	5.975	0.000	7.647	6.168	0.450	15.807	37.326	7.594	44.920
Volume of Total YTD Sales in Millions	1.769	0.000	78.278	6.229	53.427	52.735	21.886	150.292	364.616	49.128	413.745
Average Sale price in Thousands	639.5	0.0	314.5	0.0	305.9	411.2	450.0	405.3	369.6	474.6	383.9
Median Sale Price in Thousands	599.0	0.0	315.0	0.0	325.0	389.0	450.0	389.0	354.5	415.0	364.9
Coop Sales	2	0	17	0	22	11	1	33	86	14	100
Percent of Coop Sales	100.0	0.0	89.5	0.0	88.0	73.3	100.0	84.6	85.1	87.5	85.5
Average Days on Market	106	0	64	0	64	62	72	62	64	71	65
Sales at List Price	1	0	15	0	16	9	1	19	61	8	69
Percent of Sales at List Price	50.0	0.0	78.9	0.0	64.0	60.0	100.0	48.7	60.4	50.0	59.0
Sales to Listing Inventory Ratio	100.0	0.0	90.5	0.0	178.6	150.0	20.0	156.0	129.5	94.1	123.2
Final Sale to New Listing Ratio	0.0	0.0	73.1	0.0	166.7	115.4	14.3	130.0	111.0	145.5	114.7

CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	0	0	0	0	0	0
Standard	2	0	18	0	23	15	1	39	98	16	114
Other	0	0	0	0	2	0	0	0	2	0	2