

RESIDENTIAL  
PROPERTIES LISTED  
**493**

# AUGUST 2017 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.  
ESCROW OPENED  
**444**

RESIDENTIAL PROP.  
ESCROW CLOSED  
**433**

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
<b>ACTIVE INVENTORY:</b>											
NEW LISTINGS	18	11	76	27	48	77	20	107	384	109	493
TOTAL ACTIVE LISTINGS	44	25	100	43	63	104	29	125	533	163	696
AVERAGE DAYS ON MARKET	92	68	71	76	61	51	63	56	64	84	69
AVERAGE LIST PRICE IN THOUSANDS	734.0	884.0	686.0	713.7	616.2	637.3	828.6	718.8	699.2	587.5	673.0
MEDIAN LIST PRICE IN THOUSANDS	665.0	789.0	599.0	639.9	519.9	565.0	780.0	670.0	638.0	430.0	595.0
BOMS	4	0	15	3	7	14	4	15	62	24	86
AVERAGE BOM PRICE IN THOUSANDS	563.5	0.0	565.4	981.0	520.8	552.8	774.2	598.9	599.1	447.9	556.9
BOM TO SALE RATIO	30.8	0.0	21.1	8.1	16.7	19.7	21.1	15.6	17.6	30.0	19.9
EXPIRATIONS	0	0	4	1	2	3	5	7	22	5	27
<b>PENDING SALES:</b>											
NEW ESCROWS OPENED	4	5	89	24	32	71	20	98	343	101	444
TOTAL YTD ESCROWS OPENED	92	39	614	234	266	519	142	740	2,646	670	3,316
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	78	52	36	42	25	31	35	33	34	40	36
NEW OPEN ESCROWS AVERAGE LIST PRICE	579.7	855.8	492.3	575.1	467.5	586.3	808.4	610.8	573.8	459.7	547.9
<b>CLOSED SALES:</b>											
NEW ESCROWS CLOSED	13	4	71	37	42	71	19	96	353	80	433
TOTAL YTD ESCROWS CLOSED	94	34	562	216	256	474	130	705	2,471	625	3,096
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.372	3.211	35.542	20.021	20.446	39.531	13.123	57.483	195.729	35.465	231.195
VOLUME OF TOTAL YTD SALES IN MILLIONS	47.124	22.338	266.768	116.075	115.113	263.555	86.428	397.482	1,314.884	265.674	1,580.558
AVERAGE SALE PRICE IN THOUSANDS	490.1	802.8	500.6	541.1	486.8	556.8	690.7	598.8	554.5	443.3	533.9
MEDIAN SALE PRICE IN THOUSANDS	480.0	700.0	484.0	545.0	469.9	574.0	710.0	550.0	530.5	365.0	517.0
COOP SALES	12	3	62	33	32	62	14	84	302	68	370
PERCENT OF COOP SALES	92.3	75.0	87.3	89.2	76.2	87.3	73.7	87.5	85.6	85.0	85.5
AVERAGE DAYS ON MARKET	118	132	81	77	82	70	91	77	80	88	81
SALES AT LIST PRICE	6	1	40	24	27	41	9	58	206	49	255
PERCENT OF SALES AT LIST PRICE	46.2	25.0	56.3	64.9	64.3	57.7	47.4	60.4	58.4	61.3	58.9
SALES TO LISTING INVENTORY RATIO	29.5	16.0	71.0	86.0	66.7	68.3	65.5	76.8	66.2	49.1	62.2
FINAL SALE TO NEW LISTING RATIO	72.2	36.4	93.4	137.0	87.5	92.2	95.0	89.7	91.9	73.4	87.8
<b>CLOSED SALES TYPE</b>											
FORECLOSURE/REO	0	0	0	0	0	1	0	3	4	1	5
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	1	0	2	0	1	0	0	0	4	2	6
STANDARD	12	4	68	37	41	70	19	93	344	77	421
OTHER	0	0	1	0	0	0	0	0	1	0	1

**SELLING TIME - PRICE CHANGE - PRICE REDUCTION**

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	0	2	1	0	N/A
100,000 TO 109,999	0	0	0	0	N/A
110,000 TO 119,999	0	1	1	0	5000
120,000 TO 139,999	0	2	0	0	N/A
140,000 TO 159,999	0	3	0	0	N/A
160,000 TO 179,999	79	5	2	2	14000
180,000 TO 199,999	65	2	2	1	1450
200,000 TO 249,999	32	16	15	2	8470
250,000 TO 299,999	31	30	30	11	529
300,000 TO 349,999	28	31	29	10	2944
350,000 TO 399,999	23	44	26	12	6869
400,000 TO 449,999	26	29	33	15	2207
450,000 TO 499,999	26	59	61	25	1609
500,000 TO 549,999	31	71	49	28	9649
550,000 TO 599,999	30	63	47	27	14523
600,000 TO 699,999	37	124	71	31	9475
700,000 TO 799,999	31	78	32	20	12333
800,000 TO 899,999	24	27	17	9	52987
900,000 TO 999,999	72	21	9	7	19810
1,000,000 TO 1,999,999	55	79	7	7	142999
MORE THAN 2,000,000	517	9	1	1	500000
TOTALS	32	696	433	208	8334

**LISTINGS**  
**3,917**

**2016 RMLS TOTAL - \$ VOLUME**  
**\$1,580,558,000**

**SALES**  
**3,107**

\*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

