

RESIDENTIAL
PROPERTIES LISTED
232

DECEMBER 2016 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
255

RESIDENTIAL PROP.
ESCROW CLOSED
345

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	8	5	55	7	26	27	9	49	186	46	232
TOTAL ACTIVE LISTINGS	45	20	110	31	44	69	22	96	437	141	578
AVERAGE DAYS ON MARKET	125	115	88	144	79	94	76	87	96	103	98
AVERAGE LIST PRICE IN THOUSANDS	530.6	922.1	625.1	627.2	626.0	611.4	662.3	687.4	642.6	446.4	594.7
MEDIAN LIST PRICE IN THOUSANDS	519.0	749.9	500.0	549.0	499.0	585.0	599.0	535.0	549.0	339.0	510.0
BOMS	26	19	193	72	79	149	37	186	761	146	907
AVERAGE BOM PRICE IN THOUSANDS	362.2	581.4	370.6	470.4	330.7	398.7	533.1	399.3	401.3	372.2	396.6
BOM TO SALE RATIO	650.0	475.0	288.1	450.0	246.9	225.8	246.7	238.5	269.9	231.7	262.9
EXPIRATIONS	3	4	11	3	6	10	6	18	61	16	77
PENDING SALES:											
NEW ESCROWS OPENED	7	2	49	12	22	36	9	63	200	55	255
TOTAL YTD ESCROWS OPENED	110	49	788	261	355	747	191	1,083	3,584	804	4,388
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	97	75	38	85	66	75	51	48	57	56	57
NEW OPEN ESCROWS AVERAGE LIST PRICE	502.4	362.0	493.9	514.3	432.3	615.7	631.9	533.0	527.8	413.7	503.2
CLOSED SALES:											
NEW ESCROWS CLOSED	4	4	67	16	32	66	15	78	282	63	345
TOTAL YTD ESCROWS CLOSED	107	48	779	267	348	762	190	1,092	3,593	790	4,383
VOLUME OF NEW SALE DOLLARS IN MILLIONS	1.921	1.795	28.376	9.738	13.799	35.549	10.617	42.618	144.412	25.523	169.935
VOLUME OF TOTAL YTD SALES IN MILLIONS	53.161	28.355	352.971	135.889	150.434	386.484	128.341	592.428	1828.062	301.071	2129.133
AVERAGE SALE PRICE IN THOUSANDS	480.1	448.8	423.5	608.6	431.2	538.6	707.8	546.4	512.1	405.1	492.6
MEDIAN SALE PRICE IN THOUSANDS	417.5	400.0	425.0	545.0	445.0	505.0	744.0	540.0	490.0	355.0	475.0
COOP SALES	3	2	58	13	30	59	13	66	244	56	300
PERCENT OF COOP SALES	75.0	50.0	86.6	81.3	93.8	89.4	86.7	84.6	86.5	88.9	87.0
AVERAGE DAYS ON MARKET	183	124	100	106	86	89	96	99	97	101	98
SALES AT LIST PRICE	1	3	34	8	12	35	6	37	136	27	163
PERCENT OF SALES AT LIST PRICE	25.0	75.0	50.7	50.0	37.5	53.0	40.0	47.4	48.2	42.9	47.2
SALES TO LISTING INVENTORY RATIO	8.9	20.0	60.9	51.6	72.7	95.7	68.2	81.3	64.5	44.7	59.7
FINAL SALE TO NEW LISTING RATIO	50.0	80.0	121.8	228.6	123.1	244.4	166.7	159.2	151.6	137.0	148.7
CLOSED SALES TYPE											
FORECLOSURE/REO	0	0	1	0	0	3	0	0	4	1	5
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	0	1	0	0	1	0	1	3	1	4
STANDARD	4	4	64	15	31	61	15	75	269	61	330
OTHER	0	0	1	1	1	1	0	2	6	0	6

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	17	3	1	1	4000
100,000 TO 109,999	175	1	1	0	N/A
110,000 TO 119,999	84	0	2	1	19000
120,000 TO 139,999	5	3	2	0	25000
140,000 TO 159,999	0	3	0	0	N/A
160,000 TO 179,999	21	8	2	1	12250
180,000 TO 199,999	14	5	4	1	3910
200,000 TO 249,999	48	15	6	4	11175
250,000 TO 299,999	41	20	3	2	11950
300,000 TO 349,999	54	22	6	4	8680
350,000 TO 399,999	53	19	10	9	20933
400,000 TO 449,999	51	27	29	18	11221
450,000 TO 499,999	37	46	40	25	13552
500,000 TO 549,999	43	52	24	18	14736
550,000 TO 599,999	43	43	32	21	14670
600,000 TO 699,999	53	68	45	31	23296
700,000 TO 799,999	55	45	22	16	9744
800,000 TO 899,999	41	8	6	3	55058
900,000 TO 999,999	25	14	6	5	37565
1,000,000 TO 1,999,999	63	46	5	4	176750
MORE THAN 2,000,000	0	7	0	0	N/A
TOTALS	46	457	246	164	17483

LISTINGS
5,350

2016 RMLS TOTAL - \$ VOLUME
\$2,129,133,000

SALES
4,466

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR DECEMBER 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	7	5	34	7	10	23	4	26	116	38	154
Total Active Listings	44	20	79	29	27	63	15	56	333	124	457
Average Days on Market	124	115	95	144	98	95	63	103	104	105	104
Average List Price in Thousands	531.1	922.1	734.7	660.6	822.2	631.7	794.8	862.6	724.4	442.5	647.9
Median List Price in Thousands	519.0	749.9	619.9	549.9	735.0	589.0	799.9	630.0	599.0	330.0	550.0
BOMS	25	19	137	71	39	119	29	118	557	123	680
Average BOM Price in Thousands	358.9	581.4	435.5	473.5	482.5	441.2	598.8	477.3	463.7	390.8	450.5
BOM to Sale Ratio	625.0	475.0	351.3	443.8	229.4	216.4	223.1	236.0	281.3	256.3	276.4
Expirations	3	4	10	3	4	7	5	15	51	15	66

PENDING SALES

New Escrows Opened	7	2	32	12	11	31	6	36	137	49	186
Total YTD Escrows Opened	110	49	522	246	183	574	134	664	2,482	676	3,158
New Open Escrows Average Days on Market	97	75	42	85	94	81	56	49	65	57	63
New Open Escrows Average List Price	502.4	362.0	572.5	514.3	567.7	656.9	741.1	648.4	606.8	426.1	559.2

CLOSED SALES:

New Escrows Closed	4	4	39	16	17	55	13	50	198	48	246
Total YTD Escrows Closed	107	48	519	253	180	582	136	669	2,494	661	3,155
Volume of New Sales Dollars in Millions	1.921	1.795	19.721	9.738	9.989	31.246	9.627	31.262	115.298	19.143	134.440
Volume of total YTD Sales in Millions	53.161	28.355	275.921	130.539	103.615	323.711	106.037	429.199	1,450.538	250.406	1,700.945
Average Sale price in Thousands	480.1	448.8	505.7	608.6	587.6	568.1	740.5	625.2	582.3	398.8	546.5
Median Sale Price in Thousands	417.5	400.0	470.0	545.0	557.0	554.0	757.0	610.0	555.0	341.0	540.0
Coop Sales	3	2	30	13	16	48	12	46	170	44	214
Percent of Coop Sales	75.0	50.0	76.9	81.3	94.1	87.3	92.3	92.0	85.9	91.7	87.0
Average Days on Market	183	124	112	106	104	90	93	87	99	104	100
Sales at List Price	1	3	20	8	4	29	5	19	89	18	107
Percent of Sales at List Price	25.0	75.0	51.3	50.0	23.5	52.7	38.5	38.0	44.9	37.5	43.5
Sales to Listing Inventory Ratio	9.1	20.0	49.4	55.2	63.0	87.3	86.7	89.3	59.5	38.7	53.8
Final Sale to New Listing Ratio	57.1	80.0	114.7	228.6	170.0	239.1	325.0	192.3	170.7	126.3	159.7

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	3	0	0	3	1	4
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	1	0	0	1	0	0	2	0	2
Standard	4	4	37	15	17	50	13	49	189	47	236
Other	0	0	1	1	0	1	0	1	4	0	4

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR DECEMBER 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	1	0	21	0	16	4	5	23	70	8	78
Total Active Listings	1	0	31	2	17	6	7	40	104	17	121
Average Days on Market	201	0	72	147	49	83	104	65	71	87	73
Average List Price in Thousands	510.0	0.0	345.7	142.5	314.3	398.3	378.6	442.1	380.6	474.8	393.8
Median List Price in Thousands	510.0	0.0	290.0	135.0	300.0	339.9	380.0	409.9	344.9	459.0	349.0
BOMS	1	0	56	1	40	30	8	68	204	23	227
Average BOM Price in Thousands	445.0	0.0	211.9	249.9	182.7	230.1	294.8	263.9	230.8	272.5	235.0
BOM to Sale Ratio	0.0	0.0	200.0	0.0	266.7	272.7	400.0	242.9	242.9	153.3	229.3
Expirations	0	0	1	0	2	3	1	3	10	1	11

PENDING SALES

New Escrows Opened	0	0	17	0	11	5	3	27	63	6	69
Total YTD Escrows Opened	0	0	266	15	172	173	57	419	1,102	128	1,230
New Open Escrows Average Days on Market	0	0	29	0	38	39	42	46	40	44	40
New Open Escrows Average List Price	0.0	0.0	346.1	0.0	296.8	360.8	413.6	379.0	356.0	321.3	352.2

CLOSED SALES:

New Escrows Closed	0	0	28	0	15	11	2	28	84	15	99
Total YTD Escrows Closed	0	0	260	14	168	180	54	423	1,099	129	1,228
Volume of New Sales Dollars in Millions	0.000	0.000	8.655	0.000	3.810	4.303	0.990	11.355	29.114	6.381	35.494
Volume of Total YTD Sales in Millions	0.000	0.000	77.050	5.350	46.819	62.773	22.304	163.228	377.524	50.665	428.188
Average Sale price in Thousands	0.0	0.0	309.1	0.0	254.0	391.2	495.0	405.6	346.6	425.4	358.5
Median Sale Price in Thousands	0.0	0.0	297.0	0.0	253.0	389.0	340.0	380.0	340.0	376.0	341.0
Coop Sales	0	0	28	0	14	11	1	20	74	12	86
Percent of Coop Sales	0.0	0.0	100.0	0.0	93.3	100.0	50.0	71.4	88.1	80.0	86.9
Average Days on Market	0	0	84	0	65	83	119	121	94	91	93
Sales at List Price	0	0	14	0	8	6	1	18	47	9	56
Percent of Sales at List Price	0.0	0.0	50.0	0.0	53.3	54.5	50.0	64.3	56.0	60.0	56.6
Sales to Listing Inventory Ratio	0.0	0.0	90.3	0.0	88.2	183.3	28.6	70.0	80.8	88.2	81.8
Final Sale to New Listing Ratio	0.0	0.0	133.3	0.0	93.8	275.0	40.0	121.7	120.0	187.5	126.9

CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	0	0	1	1	1	2
Standard	0	0	27	0	14	11	2	26	80	14	94
Other	0	0	0	0	1	0	0	1	2	0	2