

RESIDENTIAL
PROPERTIES LISTED
515

APRIL 2016 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
473

RESIDENTIAL PROP.
ESCROW CLOSED
405

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	22	9	86	27	44	93	22	112	415	100	515
TOTAL ACTIVE LISTINGS	45	28	100	35	53	80	20	146	507	134	641
AVERAGE DAYS ON MARKET	74	113	66	110	51	46	52	53	63	68	64
AVERAGE LIST PRICE IN THOUSANDS	619.1	748.2	616.5	794.6	659.7	634.9	637.0	723.9	675.5	458.0	630.0
MEDIAN LIST PRICE IN THOUSANDS	609.9	649.5	485.0	599.0	589.0	574.9	535.0	589.0	575.0	349.5	535.0
BOMS	0	2	19	2	8	13	3	18	65	14	79
AVERAGE BOM PRICE IN THOUSANDS	0.0	712.5	394.8	1,020.8	502.8	530.3	623.3	527.0	511.4	387.9	489.5
BOM TO SALE RATIO	0.0	22.2	25.3	8.3	21.6	25.0	16.7	17.5	19.7	18.7	19.5
EXPIRATIONS	6	0	7	5	0	11	1	5	35	6	41

PENDING SALES:

NEW ESCROWS OPENED	13	9	82	34	42	81	20	104	385	88	473
TOTAL YTD ESCROWS OPENED	47	26	286	101	138	264	65	352	1,279	288	1,567
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	40	105	33	30	34	25	29	29	32	46	34
NEW OPEN ESCROWS AVERAGE LIST PRICE	486.7	809.9	445.8	495.4	433.2	497.5	736.3	532.3	508.0	351.0	478.8

CLOSED SALES:

NEW ESCROWS CLOSED	12	9	75	24	37	52	18	103	330	75	405
TOTAL YTD ESCROWS CLOSED	36	16	212	81	108	201	51	302	1,007	229	1,236
VOLUME OF NEW SALE DOLLARS IN MILLIONS	6.418	5.613	34.064	11.011	15.999	26.205	10.808	51.024	160.743	28.999	189.742
VOLUME OF TOTAL YTD SALES IN MILLIONS	16.805	8.908	97.203	37.352	44.461	99.451	33.235	153.892	491.306	84.128	575.434
AVERAGE SALE PRICE IN THOUSANDS	534.8	623.7	454.2	458.8	421.6	504.0	600.4	495.4	487.1	386.7	468.5
MEDIAN SALE PRICE IN THOUSANDS	549.0	599.9	433.0	452.0	379.0	500.0	625.0	480.0	475.0	342.0	463.0
COOP SALES	10	6	59	23	32	39	15	86	270	61	331
PERCENT OF COOP SALES	83.3	66.7	78.7	95.8	86.5	75.0	83.3	83.5	81.8	81.3	81.7
AVERAGE DAYS ON MARKET	162	202	97	78	77	85	85	1,544	548	108	466
SALES AT LIST PRICE	7	4	35	12	19	37	8	61	183	35	218
PERCENT OF SALES AT LIST PRICE	58.3	44.4	46.7	50.0	51.4	71.2	44.4	59.2	55.5	46.7	53.8
SALES TO LISTING INVENTORY RATIO	26.7	32.1	75.0	68.6	69.8	65.0	90.0	70.5	65.1	56.0	63.2
FINAL SALE TO NEW LISTING RATIO	54.5	100.0	87.2	88.9	84.1	55.9	81.8	92.0	79.5	75.0	78.6

CLOSED SALES TYPE

FORECLOSURE/REO	0	0	3	0	0	0	1	0	4	1	5
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	1	1
SHORT SALE	0	1	3	1	0	2	0	3	10	8	18
STANDARD	12	8	67	23	37	50	17	100	314	64	378
OTHER	0	0	2	0	0	0	0	0	2	1	3

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	100	2	2	2	9175
100,000 TO 109,999	59	0	1	0	N/A
110,000 TO 119,999	0	0	0	0	N/A
120,000 TO 139,999	48	2	2	1	8000
140,000 TO 159,999	70	5	2	2	4450
160,000 TO 179,999	61	4	7	4	8009
180,000 TO 199,999	71	7	6	3	800
200,000 TO 249,999	30	35	26	14	3863
250,000 TO 299,999	33	37	26	11	6484
300,000 TO 349,999	50	49	29	19	12892
350,000 TO 399,999	42	47	45	27	6649
400,000 TO 449,999	22	44	32	16	2963
450,000 TO 499,999	30	57	45	21	5173
500,000 TO 549,999	25	29	39	17	12949
550,000 TO 599,999	41	54	36	15	8356
600,000 TO 699,999	60	83	44	23	16717
700,000 TO 799,999	24	52	21	11	22756
800,000 TO 899,999	19	30	10	6	12058
900,000 TO 999,999	60	19	5	2	55000
1,000,000 TO 1,999,999	242	41	3	3	297683
MORE THAN 2,000,000	0	12	0	0	N/A
TOTALS	40	609	381	197	12507

LISTINGS
1,884

2016 RMLS TOTAL - \$ VOLUME
\$575,434,000

SALES
1,200

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR APRIL 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	22	9	58	23	28	69	17	67	293	88	381
Total Active Listings	45	28	70	31	35	61	12	97	379	117	496
Average Days on Market	74	113	74	121	50	45	45	51	67	69	67
Average List Price in Thousands	619.1	748.2	759.0	852.4	844.9	713.8	807.3	873.8	780.8	467.5	706.9
Median List Price in Thousands	609.9	649.5	559.9	610.0	689.0	599.6	770.0	679.9	629.0	349.9	599.0
BOMS	0	2	8	2	5	10	2	9	38	11	49
Average BOM Price in Thousands	0.0	712.5	550.9	1,020.8	597.8	596.4	725.0	673.1	640.4	445.2	596.6
BOM to Sale Ratio	0.0	22.2	15.4	9.1	27.8	27.8	20.0	17.0	17.9	19.3	18.2
Expirations	6	0	3	5	0	11	1	5	31	5	36

PENDING SALES

New Escrows Opened	13	9	56	30	22	61	18	56	265	79	344
Total YTD Escrows Opened	47	26	200	94	71	201	45	202	886	239	1,125
New Open Escrows Average Days on Market	40	105	35	31	35	26	30	31	34	46	37
New Open Escrows Average List Price	486.7	809.9	516.8	497.3	568.4	556.2	775.9	662.1	584.7	348.2	530.4

CLOSED SALES:

New Escrows Closed	12	9	52	22	18	36	10	53	212	57	269
Total YTD Escrows Closed	36	16	146	79	53	155	35	162	682	181	863
Volume of New Sales Dollars in Millions	6.418	5.613	27.224	10.146	9.992	19.754	7.316	31.394	117.857	20.914	138.771
Volume of total YTD Sales in Millions	16.805	8.908	78.287	36.487	28.987	83.531	26.777	100.646	380.429	64.941	445.370
Average Sale price in Thousands	534.8	623.7	523.5	461.2	555.1	548.7	731.6	592.3	555.9	366.9	515.9
Median Sale Price in Thousands	549.0	599.9	480.0	452.0	538.2	525.0	730.0	585.0	538.2	305.0	517.0
Coop Sales	10	6	38	21	16	26	10	42	169	45	214
Percent of Coop Sales	83.3	66.7	73.1	95.5	88.9	72.2	100.0	79.2	79.7	78.9	79.6
Average Days on Market	162	202	102	81	84	78	93	2,926	807	119	661
Sales at List Price	7	4	28	10	10	23	6	34	122	29	151
Percent of Sales at List Price	58.3	44.4	53.8	45.5	55.6	63.9	60.0	64.2	57.5	50.9	56.1
Sales to Listing Inventory Ratio	26.7	32.1	74.3	71.0	51.4	59.0	83.3	54.6	55.9	48.7	54.2
Final Sale to New Listing Ratio	54.5	100.0	89.7	95.7	64.3	52.2	58.8	79.1	72.4	64.8	70.6

CLOSED SALES TYPE

Foreclosure / REO	0	0	2	0	0	0	1	0	3	0	3
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	1	3	1	0	1	0	2	8	7	15
Standard	12	8	46	21	18	35	9	51	200	49	249
Other	0	0	1	0	0	0	0	0	1	1	2

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR APRIL 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	28	4	16	24	5	45	122	12	134
Total Active Listings	0	0	30	4	18	19	8	49	128	17	145
Average Days on Market	0	0	49	28	55	46	63	57	53	62	54
Average List Price in Thousands	0.0	0.0	284.0	347.0	299.4	381.6	381.5	427.2	363.5	392.6	366.9
Median List Price in Thousands	0.0	0.0	248.0	169.0	300.0	355.0	369.9	405.0	339.9	342.0	340.0
BOMS	0	0	11	0	3	3	1	9	27	3	30
Average BOM Price in Thousands	0.0	0.0	281.3	0.0	344.5	309.9	420.0	380.9	329.8	178.0	314.7
BOM to Sale Ratio	0.0	0.0	47.8	0.0	15.8	18.8	12.5	18.0	22.9	16.7	22.1
Expirations	0	0	4	0	0	0	0	0	4	1	5

PENDING SALES

New Escrows Opened	0	0	26	4	20	20	2	48	120	9	129
Total YTD Escrows Opened	0	0	86	7	67	63	20	150	393	49	442
New Open Escrows Average Days on Market	0	0	27	19	32	23	18	28	27	43	28
New Open Escrows Average List Price	0.0	0.0	292.8	480.5	284.5	318.3	380.0	380.9	338.6	375.6	341.2

CLOSED SALES:

New Escrows Closed	0	0	23	2	19	16	8	50	118	18	136
Total YTD Escrows Closed	0	0	66	2	55	46	16	140	325	48	373
Volume of New Sales Dollars in Millions	0.000	0.000	6.840	0.865	5.607	6.451	3.492	19.630	42.886	8.086	50.971
Volume of Total YTD Sales in Millions	0.000	0.000	18.916	0.865	15.474	15.919	6.457	53.246	110.878	19.187	130.064
Average Sale price in Thousands	0.0	0.0	297.4	432.5	295.1	403.2	436.5	392.6	363.4	449.2	374.8
Median Sale Price in Thousands	0.0	0.0	275.0	245.0	278.5	368.5	348.0	380.0	348.0	390.0	355.0
Coop Sales	0	0	21	2	16	13	5	44	101	16	117
Percent of Coop Sales	0.0	0.0	91.3	100.0	84.2	81.3	62.5	88.0	85.6	88.9	86.0
Average Days on Market	0	0	85	40	71	101	76	79	81	72	80
Sales at List Price	0	0	7	2	9	14	2	27	61	6	67
Percent of Sales at List Price	0.0	0.0	30.4	100.0	47.4	87.5	25.0	54.0	51.7	33.3	49.3
Sales to Listing Inventory Ratio	0.0	0.0	76.7	50.0	105.6	84.2	100.0	102.0	92.2	105.9	93.8
Final Sale to New Listing Ratio	0.0	0.0	82.1	50.0	118.8	66.7	160.0	111.1	96.7	150.0	101.5

CLOSED SALES TYPE

Foreclosure / REO	0	0	1	0	0	0	0	0	1	1	2
Seller Concessions	0	0	0	0	0	0	0	0	0	1	1
Short Sale	0	0	0	0	0	1	0	1	2	1	3
Standard	0	0	21	2	19	15	8	49	114	15	129
Other	0	0	1	0	0	0	0	0	1	0	1