

RESIDENTIAL
PROPERTIES LISTED
527

MARCH 2016 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
483

RESIDENTIAL PROP.
ESCROW CLOSED
342

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	14	11	84	41	48	78	20	140	436	91	527
TOTAL ACTIVE LISTINGS	44	28	100	43	50	75	19	155	514	133	647
AVERAGE DAYS ON MARKET	88	113	84	94	50	54	66	48	67	72	68
AVERAGE LIST PRICE IN THOUSANDS	622.4	796.5	591.3	700.5	603.7	704.2	650.1	655.0	653.3	435.6	608.6
MEDIAN LIST PRICE IN THOUSANDS	585.0	775.0	472.0	500.0	415.0	585.0	587.0	549.0	550.0	339.9	500.0
BOMS	5	1	13	5	12	11	5	13	65	20	85
AVERAGE BOM PRICE IN THOUSANDS	450.5	600.0	324.6	606.8	504.4	538.8	481.7	513.2	479.5	418.6	465.2
BOM TO SALE RATIO	41.7	25.0	20.0	26.3	36.4	16.4	33.3	18.3	22.7	35.7	24.9
EXPIRATIONS	2	1	4	2	1	4	3	11	28	7	35
PENDING SALES:											
NEW ESCROWS OPENED	11	11	83	30	43	80	20	112	390	93	483
TOTAL YTD ESCROWS OPENED	33	18	211	69	98	192	46	257	924	212	1,136
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	34	124	37	23	22	32	21	28	32	49	35
NEW OPEN ESCROWS AVERAGE LIST PRICE	557.6	588.7	466.6	489.9	448.8	517.8	616.8	543.9	512.8	414.7	493.9
CLOSED SALES:											
NEW ESCROWS CLOSED	12	4	65	19	33	67	15	71	286	56	342
TOTAL YTD ESCROWS CLOSED	23	7	137	57	69	146	33	198	670	155	825
VOLUME OF NEW SALE DOLLARS IN MILLIONS	5.605	2.035	30.796	8.208	13.385	33.401	9.004	39.821	142.255	18.440	160.695
VOLUME OF TOTAL YTD SALES IN MILLIONS	10.123	3.295	63.609	26.340	28.314	71.164	22.427	102.017	327.289	55.382	382.672
AVERAGE SALE PRICE IN THOUSANDS	467.0	508.8	473.8	432.0	405.6	498.5	600.3	560.9	497.4	329.3	469.9
MEDIAN SALE PRICE IN THOUSANDS	465.0	375.0	425.0	442.0	358.0	476.5	635.0	500.0	466.0	272.0	445.0
COOP SALES	12	2	57	15	27	60	13	63	249	50	299
PERCENT OF COOP SALES	100.0	50.0	87.7	78.9	81.8	89.6	86.7	88.7	87.1	89.3	87.4
AVERAGE DAYS ON MARKET	122	222	117	68	123	84	106	92	102	89	100
SALES AT LIST PRICE	4	1	34	14	17	34	8	30	142	30	172
PERCENT OF SALES AT LIST PRICE	33.3	25.0	52.3	73.7	51.5	50.7	53.3	42.3	49.7	53.6	50.3
SALES TO LISTING INVENTORY RATIO	27.3	14.3	65.0	44.2	66.0	89.3	78.9	45.8	55.6	42.1	52.9
FINAL SALE TO NEW LISTING RATIO	85.7	36.4	77.4	46.3	68.8	85.9	75.0	50.7	65.6	61.5	64.9
CLOSED SALES TYPE											
FORECLOSURE/REO	1	0	0	1	1	1	0	0	4	2	6
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	0	1	1	0	2	4	1	1	10	1	11
STANDARD	10	3	64	18	30	61	14	70	270	53	323
OTHER	1	0	0	0	0	1	0	0	2	0	2

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	64	3	5	4	18480
100,000 TO 109,999	0	1	0	0	N/A
110,000 TO 119,999	1	1	0	0	N/A
120,000 TO 139,999	38	4	3	2	3830
140,000 TO 159,999	15	4	2	1	1000
160,000 TO 179,999	28	7	6	3	6000
180,000 TO 199,999	36	7	6	2	1220
200,000 TO 249,999	33	38	17	8	4169
250,000 TO 299,999	40	42	26	13	4104
300,000 TO 349,999	40	47	27	14	7626
350,000 TO 399,999	37	53	28	17	5444
400,000 TO 449,999	51	44	42	19	123254
450,000 TO 499,999	38	54	42	25	9944
500,000 TO 549,999	35	32	23	12	6177
550,000 TO 599,999	46	54	26	19	15528
600,000 TO 699,999	37	68	31	19	10670
700,000 TO 799,999	78	39	17	11	22775
800,000 TO 899,999	30	39	7	5	22150
900,000 TO 999,999	83	16	6	5	76300
1,000,000 TO 1,999,999	188	43	8	7	198143
MORE THAN 2,000,000	0	11	0	0	N/A
TOTALS	46	607	323	186	29824

LISTINGS
1,369

2016 RMLS TOTAL - \$ VOLUME
\$382,672,000

SALES
795

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

