

RESIDENTIAL
PROPERTIES LISTED
391

JANUARY 2016 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
306

RESIDENTIAL PROP.
ESCROW CLOSED
209

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	10	7	68	20	32	66	12	93	308	83	391
TOTAL ACTIVE LISTINGS	40	27	118	34	49	77	21	119	485	140	625
AVERAGE DAYS ON MARKET	98	150	92	115	73	66	74	63	83	89	85
AVERAGE LIST PRICE IN THOUSANDS	554.8	800.7	603.9	629.4	556.0	651.4	700.1	650.6	630.9	434.0	586.8
MEDIAN LIST PRICE IN THOUSANDS	549.0	739.5	450.0	505.0	369.5	574.0	679.0	497.8	526.0	329.0	485.0
BOMS	2	3	14	3	5	6	5	10	48	13	61
AVERAGE BOM PRICE IN THOUSANDS	471.0	654.3	585.0	643.3	395.3	474.1	618.4	480.3	536.3	290.5	483.9
BOM TO SALE RATIO	66.7	150.0	42.4	23.1	29.4	15.4	50.0	19.6	28.6	31.7	29.2
EXPIRATIONS	5	0	6	1	2	8	5	10	37	11	48
PENDING SALES:											
NEW ESCROWS OPENED	10	3	50	23	28	51	12	74	251	55	306
TOTAL YTD ESCROWS OPENED	10	3	50	23	28	51	12	74	251	55	306
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	75	187	61	56	52	40	63	45	53	55	53
NEW OPEN ESCROWS AVERAGE LIST PRICE	502.8	474.5	454.7	551.5	499.0	512.5	648.2	537.8	516.1	360.0	488.1
CLOSED SALES:											
NEW ESCROWS CLOSED	3	2	33	13	17	39	10	51	168	41	209
TOTAL YTD ESCROWS CLOSED	3	2	33	13	17	39	10	51	168	41	209
VOLUME OF NEW SALE DOLLARS IN MILLIONS	1.432	0.855	12.654	5.711	6.657	19.069	8.251	25.485	80.113	15.491	95.604
VOLUME OF TOTAL YTD SALES IN MILLIONS	1.432	0.855	12.654	5.711	6.657	19.069	8.251	25.485	80.113	15.491	95.604
AVERAGE SALE PRICE IN THOUSANDS	477.2	427.5	383.4	439.3	391.6	489.0	825.1	499.7	476.9	377.8	457.4
MEDIAN SALE PRICE IN THOUSANDS	477.5	270.0	370.0	452.5	370.0	475.0	756.0	470.0	465.0	335.0	445.0
COOP SALES	2	2	28	11	13	33	9	41	139	35	174
PERCENT OF COOP SALES	66.7	100.0	84.8	84.6	76.5	84.6	90.0	80.4	82.7	85.4	83.3
AVERAGE DAYS ON MARKET	146	93	122	122	87	115	83	93	106	102	105
SALES AT LIST PRICE	1	0	19	7	7	25	1	19	79	22	101
PERCENT OF SALES AT LIST PRICE	33.3	0.0	57.6	53.8	41.2	64.1	10.0	37.3	47.0	53.7	48.3
SALES TO LISTING INVENTORY RATIO	7.5	7.4	28.0	38.2	34.7	50.6	47.6	42.9	34.6	29.3	33.4
FINAL SALE TO NEW LISTING RATIO	30.0	28.6	48.5	65.0	53.1	59.1	83.3	54.8	54.5	49.4	53.5
CLOSED SALES TYPE											
FORECLOSURE/REO	1	0	0	0	0	0	0	1	2	0	2
SELLER CONCESSIONS	0	0	0	0	0	0	0	1	1	0	1
SHORT SALE	0	0	1	0	1	5	0	3	10	0	10
STANDARD	2	2	32	13	15	34	10	45	153	41	194
OTHER	0	0	0	0	1	0	0	1	2	0	2

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %	
LESS THAN 100,000	259	6	1	0	4000	4.4
100,000 TO 109,999	0	2	0	0	N/A	0.0
110,000 TO 119,999	141	1	1	1	7950	6.5
120,000 TO 139,999	0	1	0	0	N/A	0.0
140,000 TO 159,999	27	5	3	2	1997	1.2
160,000 TO 179,999	16	4	1	1	9100	5.1
180,000 TO 199,999	28	11	6	1	1738	0.6
200,000 TO 249,999	31	28	21	10	5465	2.0
250,000 TO 299,999	49	48	13	8	10489	3.6
300,000 TO 349,999	55	55	17	11	8700	2.5
350,000 TO 399,999	31	55	19	12	8597	2.0
400,000 TO 449,999	40	55	19	12	11062	2.5
450,000 TO 499,999	35	49	24	10	9168	1.7
500,000 TO 549,999	19	26	16	9	14550	2.5
550,000 TO 599,999	37	46	16	12	15919	2.6
600,000 TO 699,999	114	78	22	16	27285	4.0
700,000 TO 799,999	29	36	5	3	16125	2.1
800,000 TO 899,999	64	24	6	6	42298	4.7
900,000 TO 999,999	12	18	3	3	29967	3.1
1,000,000 TO 1,999,999	34	36	3	3	180993	9.0
MORE THAN 2,000,000	0	10	0	0	N/A	0.0
TOTALS	47	594	196	120	16422	2.7

LISTINGS
391

2016 RMLS TOTAL - \$ VOLUME
\$95,604,000

SALES
209

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JANUARY 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	10	7	41	20	9	57	10	47	201	71	272
Total Active Listings	40	27	89	33	25	67	17	65	363	120	483
Average Days on Market	98	150	106	117	101	63	80	67	93	94	93
Average List Price in Thousands	554.8	800.7	701.5	643.2	807.5	686.8	778.7	877.5	727.1	443.5	656.7
Median List Price in Thousands	549.0	739.5	499.9	525.0	618.0	579.9	699.0	639.0	598.0	329.0	559.0
BOMS	2	3	12	3	3	4	3	7	37	10	47
Average BOM Price in Thousands	471.0	654.3	647.3	643.3	534.1	549.9	711.3	499.7	595.6	258.2	523.8
BOM to Sale Ratio	66.7	150.0	66.7	23.1	42.9	12.9	33.3	23.3	32.7	28.6	31.8
Expirations	5	0	5	1	2	8	3	5	29	10	39

PENDING SALES

New Escrows Opened	10	3	34	23	17	43	6	39	175	44	219
Total YTD Escrows Opened	10	3	34	23	17	43	6	39	175	44	219
New Open Escrows Average Days on Market	75	187	69	56	71	39	52	47	57	55	57
New Open Escrows Average List Price	502.8	474.5	536.1	551.5	628.8	555.4	886.5	689.9	595.2	330.9	542.1

CLOSED SALES:

New Escrows Closed	3	2	18	13	7	31	9	30	113	35	148
Total YTD Escrows Closed	3	2	18	13	7	31	9	30	113	35	148
Volume of New Sales Dollars in Millions	1.432	0.855	8.867	5.711	3.806	16.691	7.864	17.656	62.881	12.807	75.688
Volume of total YTD Sales in Millions	1.432	0.855	8.867	5.711	3.806	16.691	7.864	17.656	62.881	12.807	75.688
Average Sale price in Thousands	477.2	427.5	492.6	439.3	543.7	538.4	873.8	588.5	556.5	365.9	511.4
Median Sale Price in Thousands	477.5	270.0	465.0	452.5	545.0	530.0	825.0	550.0	530.0	269.9	495.0
Coop Sales	2	2	15	11	5	25	8	24	92	30	122
Percent of Coop Sales	66.7	100.0	83.3	84.6	71.4	80.6	88.9	80.0	81.4	85.7	82.4
Average Days on Market	146	93	142	122	104	114	84	105	114	105	112
Sales at List Price	1	0	11	7	2	20	1	10	52	20	72
Percent of Sales at List Price	33.3	0.0	61.1	53.8	28.6	64.5	11.1	33.3	46.0	57.1	48.6
Sales to Listing Inventory Ratio	7.5	7.4	20.2	39.4	28.0	46.3	52.9	46.2	31.1	29.2	30.6
Final Sale to New Listing Ratio	30.0	28.6	43.9	65.0	77.8	54.4	90.0	63.8	56.2	49.3	54.4

CLOSED SALES TYPE

Foreclosure / REO	1	0	0	0	0	0	0	1	2	0	2
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	1	0	0	4	0	3	8	0	8
Standard	2	2	17	13	7	27	9	25	102	35	137
Other	0	0	0	0	0	0	0	1	1	0	1

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JANUARY 2016

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	27	0	23	9	2	46	107	12	119
Total Active Listings	0	0	29	1	24	10	4	54	122	20	142
Average Days on Market	0	0	50	53	43	86	47	57	55	62	56
Average List Price in Thousands	0.0	0.0	304.3	175.0	294.1	413.9	366.2	377.4	344.6	377.1	349.2
Median List Price in Thousands	0.0	0.0	300.0	175.0	310.0	325.0	355.9	365.0	325.0	325.0	325.0
BOMS	0	0	2	0	2	2	2	3	11	3	14
Average BOM Price in Thousands	0.0	0.0	211.0	0.0	187.0	322.5	479.0	435.0	336.7	398.0	349.8
BOM to Sale Ratio	0.0	0.0	13.3	0.0	20.0	25.0	200.0	14.3	20.0	50.0	23.0
Expirations	0	0	1	0	0	0	2	5	8	1	9

PENDING SALES

New Escrows Opened	0	0	16	0	11	8	6	35	76	11	87
Total YTD Escrows Opened	0	0	16	0	11	8	6	35	76	11	87
New Open Escrows Average Days on Market	0	0	44	0	21	42	75	44	43	55	44
New Open Escrows Average List Price	0.0	0.0	281.8	0.0	298.2	281.9	409.9	368.3	334.2	476.4	352.1

CLOSED SALES:

New Escrows Closed	0	0	15	0	10	8	1	21	55	6	61
Total YTD Escrows Closed	0	0	15	0	10	8	1	21	55	6	61
Volume of New Sales Dollars in Millions	0.000	0.000	3.787	0.000	2.851	2.379	0.387	7.829	17.232	2.684	19.916
Volume of Total YTD Sales in Millions	0.000	0.000	3.787	0.000	2.851	2.379	0.387	7.829	17.232	2.684	19.916
Average Sale price in Thousands	0.0	0.0	252.5	0.0	285.1	297.4	387.0	372.8	313.3	447.3	326.5
Median Sale Price in Thousands	0.0	0.0	245.0	0.0	270.0	305.0	387.0	360.0	306.5	398.0	315.0
Coop Sales	0	0	13	0	8	8	1	17	47	5	52
Percent of Coop Sales	0.0	0.0	86.7	0.0	80.0	100.0	100.0	81.0	85.5	83.3	85.2
Average Days on Market	0	0	98	0	75	12	77	75	88	84	87
Sales at List Price	0	0	8	0	5	5	0	9	27	2	29
Percent of Sales at List Price	0.0	0.0	53.3	0.0	50.0	62.5	0.0	42.9	49.1	33.3	47.5
Sales to Listing Inventory Ratio	0.0	0.0	51.7	0.0	41.7	80.0	25.0	38.9	45.1	30.0	43.0
Final Sale to New Listing Ratio	0.0	0.0	55.6	0.0	43.5	88.9	50.0	45.7	51.4	50.0	51.3

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	0	0	0	0
Seller Concessions	0	0	0	0	0	0	0	1	1	0	1
Short Sale	0	0	0	0	1	1	0	0	2	0	2
Standard	0	0	15	0	8	7	1	20	51	6	57
Other	0	0	0	0	1	0	0	0	1	0	1