

JUNE 2011

RESIDENTIAL
PROPERTIES LISTED
578

SCV RESIDENTIAL MLS SUMMARY

RESIDENTIAL PROP.
ESCROW OPENED
589

RESIDENTIAL PROP.
ESCROW CLOSED
397

MONTHLY RESIDENTIAL SALES STATISTICS

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
ACTIVE INVENTORY:											
NEW LISTINGS	15	1	107	35	50	82	26	114	430	148	578
TOTAL ACTIVE LISTINGS	55	28	273	81	173	171	74	261	1,116	501	1,617
AVERAGE DAYS ON MARKET	132	217	103	93	119	110	80	113	111	106	110
AVERAGE LIST PRICE IN THOUSANDS	486.1	819.7	405.6	384.6	352.5	398.0	506.5	483.6	434.0	272.2	383.9
MEDIAN LIST PRICE IN THOUSANDS	399.0	589.0	303.0	359.0	275.0	345.0	525.0	369.0	349.0	200.0	300.0
BOMS	1	0	30	9	9	27	7	36	119	42	161
AVERAGE BOM PRICE IN THOUSANDS	247.0	0	312.3	355.6	308.7	302.5	509.1	375.4	343.2	229.2	313.5
BOM TO SALE RATIO	25.0	0	42.3	26.5	27.3	60.0	31.8	41.9	40.1	42.0	40.6
EXPIRATIONS	1	1	28	3	12	12	3	17	77	47	124
PENDING SALES:											
NEW ESCROWS OPENED	6	3	100	44	42	89	38	119	441	148	589
TOTAL YTD ESCROWS OPENED	36	19	462	169	169	342	123	501	1,821	648	2,469
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	74	103	94	90	89	84	108	86	90	77	87
NEW OPEN ESCROWS AVERAGE LIST PRICE	403.7	481.6	282.5	349.5	273.1	335.8	503.5	424.3	359.3	230.2	326.9
CLOSED SALES:											
NEW ESCROWS CLOSED	4	2	71	34	33	45	22	86	297	100	397
TOTAL YTD ESCROWS CLOSED	23	20	335	114	126	248	93	370	1,329	503	1,832
VOLUME OF NEW SALE DOLLARS IN MILLIONS	1.430	550	22.923	14.362	9.700	15.481	10.922	31.165	106.533	21.478	128.011
VOLUME OF TOTAL YTD SALES IN MILLIONS	6.937	7.530	106.190	40.654	39.932	87.547	44.926	147.916	481.631	108.662	590.293
AVERAGE SALE PRICE IN THOUSANDS	357.5	274.8	322.9	422.4	293.9	344.0	496.5	362.4	358.7	214.8	322.4
MEDIAN SALE PRICE IN THOUSANDS	355.0	129.5	300.0	350.0	252.9	342.0	475.0	344.0	332.0	166.5	310.0
COOP SALES	4	0	61	29	30	42	16	68	250	82	332
PERCENT OF COOP SALES	100.0	0	85.9	85.3	90.9	93.3	72.7	79.1	84.2	82.0	83.6
AVERAGE DAYS ON MARKET	147	89	125	181	129	133	121	141	138	126	135
SALES AT LIST PRICE	2	1	34	17	15	25	6	37	137	43	180
PERCENT OF SALES AT LIST PRICE	50.0	50.0	47.9	50.0	45.5	55.6	27.3	43.0	46.1	43.0	45.3
SALES TO LISTING INVENTORY RATIO	7.3	7.1	26.0	42.0	19.1	26.3	29.7	33.0	26.6	20.0	24.6
FINAL SALE TO NEW LISTING RATIO	26.7	200.0	66.4	97.1	66.0	54.9	84.6	75.0	69.1	67.6	68.7

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL #SOLD	REDUCE \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	55	79	24	16	18437
100,000 TO 109,999	43	22	3	2	28450
110,000 TO 119,999	25	39	8	4	4800
120,000 TO 139,999	73	75	22	16	17158
140,000 TO 159,999	57	68	18	10	7542
160,000 TO 179,999	114	62	19	17	20299
180,000 TO 199,999	62	74	15	9	16179
200,000 TO 249,999	103	177	34	27	19877
250,000 TO 299,999	49	185	38	24	14382
300,000 TO 349,999	66	155	56	37	19628
350,000 TO 399,999	78	120	36	27	27374
400,000 TO 449,999	72	93	37	25	22065
450,000 TO 499,999	75	77	17	15	43694
500,000 TO 549,999	50	69	12	10	26791
550,000 TO 599,999	66	53	11	10	65214
600,000 TO 699,999	65	51	10	10	62035
700,000 TO 799,999	272	33	3	3	57967
800,000 TO 899,999	0	31	0	0	N/A
900,000 TO 999,999	137	14	2	1	190000
1,000,000 TO 1,999,999	0	49	0	0	N/A
MORE THAN 2,000,000	1	12	1	1	900000
TOTALS	72	1538	366	264	26695

LISTINGS
3,413

2011 RMLS TOTAL - VOLUME
\$590,293,00

SALES
1,862

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JUNE

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings.....	15	1	78	35	27	70	15	76	317	131	448
Total Active Listings.....	54	28	190	76	88	133	55	162	786	430	1,216
Average Days on Market.....	133	217	102	92	131	97	80	114	111	107	110
Average List Price in Thousands.....	488.9	819.7	493.0	395.5	525.4	447.1	589.1	618.2	523.3	275.5	435.7
Median List Price in Thousands.....	399.0	589.0	350.0	360.0	425.0	375.0	569.0	463.5	419.0	204.9	350.0
BOMS.....	1	0	25	9	6	18	6	22	87	37	124
Average BOM Price in Thousands.....	247.0	0	347.0	355.6	376.6	348.2	550.7	457.2	390.9	224.0	341.1
BOM to Sale Ratio.....	33.3	0	49.0	27.3	37.5	54.5	30.0	37.3	40.1	40.7	40.3
Expirations.....	1	1	17	3	5	9	0	10	46	35	81
PENDING SALES											
New Escrows Opened.....	6	3	67	41	20	62	30	83	312	129	441
Total YTD Escrows Opened.....	35	19	327	159	84	251	87	332	1,294	553	1,847
New Open Escrows Average Days on Market.....	74	103	94	84	86	83	108	94	91	77	87
New Open Escrows Average List Price.....	403.7	481.6	344.0	356.8	354.4	380.2	576.5	489.7	417.1	234.0	363.6
CLOSED SALES:											
New Escrows Closed.....	3	2	51	33	16	33	20	59	217	91	308
Total YTD Escrows Closed.....	21	20	243	104	68	183	65	238	942	413	1,355
Volume of New Sales Dollars in Millions.....	1.045	.550	19.831	13.927	6.447	12.835	10.369	24.300	89.304	19.620	108.924
Volume of total YTD Sales in Millions.....	6.277	7.530	89.441	38.475	28.853	72.350	36.137	109.306	388.368	91.753	480.120
Average Sale price in Thousands.....	348.3	274.8	388.8	422.0	402.9	389.0	518.4	411.9	411.5	215.6	353.7
Median Sale Price in Thousands.....	355.0	129.5	324.9	350.0	375.0	376.5	485.0	400.0	370.0	165.0	332.0
Coop Sales.....	3	0	45	28	15	32	15	44	182	73	255
Percent of Coop Sales.....	100.0	0	88.2	84.8	93.8	97.0	75.0	74.6	83.9	80.2	82.8
Average Days on Market.....	151	89	117	179	111	141	115	134	134	124	131
Sales at List Price.....	1	1	26	17	4	18	4	28	99	41	140
Percent of Sales at List Price.....	33.3	50.0	51.0	51.5	25.0	54.5	20.0	47.5	45.6	45.1	45.5
Sales to Listing Inventory Ratio.....	5.6	7.1	26.8	43.4	18.2	24.8	36.4	36.4	27.6	21.2	25.3
Final Sale to New Listing Ratio.....	20.0	200.0	65.4	94.3	59.3	47.1	133.3	77.6	68.5	69.5	68.8

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JUNE

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings.....	0	0	29	0	23	12	11	38	113	17	130
Total Active Listings.....	1	0	83	5	85	38	19	99	330	71	401
Average Days on Market.....	119	0	107	96	107	158	79	112	113	96	110
Average List Price in Thousands.....	335.0	0	205.5	219.0	173.5	226.1	267.2	263.2	221.1	252.5	226.7
Median List Price in Thousands.....	335.0	0	160.0	225.0	155.0	225.0	254.0	259.9	209.9	199.0	204.9
BOMS.....	0	0	5	0	3	9	1	14	32	5	37
Average BOM Price in Thousands.....	0	0	138.8	0	173.0	211.2	260.0	246.9	213.4	267.5	220.7
BOM to Sale Ratio.....	0	0	25.0	0	17.6	75.0	50.0	51.9	40.0	55.6	41.6
Expirations.....	0	0	11	0	7	3	3	7	31	12	43
PENDING SALES											
New Escrows Opened.....	0	0	33	3	22	27	8	36	129	19	148
Total YTD Escrows Opened.....	1	0	135	10	85	91	36	169	527	95	622
New Open Escrows Average Days on Market.....	0	0	93	168	92	86	107	68	87	71	85
New Open Escrows Average List Price.....	0	0	157.5	249.6	199.2	233.8	229.8	273.5	219.6	204.5	217.7
CLOSED SALES:											
New Escrows Closed.....	1	0	20	1	17	12	2	27	80	9	89
Total YTD Escrows Closed.....	2	0	92	10	58	65	28	132	387	90	477
Volume of New Sales Dollars in Millions.....	385	0	3.091	435	3.253	2.646	553	6.865	17.229	1.858	19.086
Volume of Total YTD Sales in Millions.....	660	0	16.749	2.180	11.079	15.197	8.789	38.610	93.264	16.910	110.173
Average Sale price in Thousands.....	385.0	0	154.6	435.0	191.4	220.5	276.5	254.3	215.4	206.4	214.5
Median Sale Price in Thousands.....	385.0	0	160.0	435.0	199.0	224.5	255.0	240.0	200.0	179.0	200.0
Coop Sales.....	1	0	16	1	15	10	1	24	68	9	77
Percent of Coop Sales.....	100.0	0	80.0	100.0	88.2	83.3	50.0	88.9	85.0	100.0	86.5
Average Days on Market.....	134	0	147	234	146	111	174	157	146	146	146
Sales at List Price.....	1	0	8	0	11	7	2	9	38	2	40
Percent of Sales at List Price.....	100.0	0	40.0	0	64.7	58.3	100.0	33.3	47.5	22.2	44.9
Sales to Listing Inventory Ratio.....	100.0	0	24.1	20.0	20.0	31.6	10.5	27.3	24.2	12.7	22.2
Final Sale to New Listing Ratio.....	0	0	69.0	0	73.9	100.0	18.2	71.1	70.8	52.9	68.5