

SEPTEMBER 2017 ~ COMPUTER / EDUCATION CLASSES

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SRAR 818-786-2110 EXT.268 * SANTA CLARITA (SCV) 661-299-2930 *

****Wireless internet is available. Agents are welcome to Bring their Laptop and follow during Lectures.****

299 2930 Sun	Monday	Tuesday	Wednesday	Thursday	Friday	Sat
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3	4 SRAR Closed For Labor Day Holiday	** MUST have a user name and password for CAR.org and be REGISTERED for zipForm Plus PRIOR to class to follow along on your laptop.	6	7 SRAR Lectures Web Success 10:00 am – 12:00 pm RSVP seminars@realtytech.com Matrix Searching 1 2:00pm – 4:00pm RSVP 818 947-2268	8	9
10	11	12 SRAR Lectures Matrix Power User 2:00 pm – 4:00 pm Listing Management/Add Edit 5:00pm – 7:00 pm RSVP 818 947-2268	13	14 SRAR Lecture Matrix Searching 1 5:00pm – 7:00pm RSVP 818 947-2268	15 SRAR Special Presentation O Where, O Where Do My Listings Go? 10:00am – 11:00am RSVP: 818 947-2268	16
	18 SRAR Lecture Listing Management/Add Edit 2:00pm – 4:00pm RSVP 818 947-2268	19 Cloud CMA Special Presentation Generate More Leads! SRAR Santa Clarita 10:00am – 11:30 am RSVP 661 229 2930 SRAR Van Nuys 2:00pm – 3:30pm RSVP 818 947-2268	20 SRAR Lecture Matrix Contacts, Portals & Emails 2:00pm – 4:00pm RSVP 818 947-2268	21	22	23
24	25 SRAR Lecture REALTORS Property Resource (RPR) 5:00pm – 7:00pm RSVP 818 947-2268	26 SRAR Lectures Matrix Searching 1 10:00am – 12:00pm Matrix Map Basic 2:00pm – 4:00pm RSVP 818 947-2268	27 Santa Clarita Lectures Listing Management/Add Edit 10:00 am – 12:00 pm Matrix Contacts,Portals & Emails 1:00 pm – 3:00 pm RSVP 661 229 2930	28 SRAR Lecture zipForm Plus 10:00 am – 12:00 pm RSVP 818 947-2268	29 SRAR Lecture Listing Management/Add Edit 10:00 am – 12:00 pm RSVP 818 947-2268	30

September 2017

COMPUTER / EDUCATION CLASSES

RESERVATIONS REQUIRED for ALL CLASSES

SRAR (818) 786-2110 (Ext 268) * Santa Clarita Valley (661) 299-2930

LEVEL 1 – CORE CLASSES

Listing Management / Add Edit Required class to input or update your listings in CRISNet. Class covers how to input and make changes to your listings in CRISNet.

<u>Lectures</u>	Tuesday 12 th	5:00pm-7:00pm	SRAR Auditorium
	Monday 18th	2:00pm-4:00pm	SRAR Auditorium
	Wednesday 27th	10:00am-12:00pm	Santa Clarita Office 20655 Soledad Cyn Rd #33
	Friday 29th	10:00am-12:00pm	SRAR Auditorium

Matrix Searching 1 Learn how to search successfully in Matrix. Covers how to get Comps, New Listings, Email Reports, Save Searches and other useful tips.

<u>Lectures</u>	Thursday 7th	2:00pm-4:00pm	SRAR Auditorium
	Thursday 14th	5:00pm-7:00pm	SRAR Auditorium
	Tuesday 26th	10:00am-12:00pm	SRAR Auditorium

zipForm Plus -Class covers getting a CAR user name & password, setting up your profile, making templates, new transactions, MLS Connect, working with existing transactions/templates and more. *Must have a username and password on CAR.ORG to follow along in zipForm Plus workshop using your laptop.

<u>Lectures</u>	Thursday 28th	10:00am-12:00pm	SRAR Presidents Conference Room
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LEVEL 2

Matrix Contacts Portals & Emails - Add and Manage Contacts, Emails, Set-up Alerts and more.

Suggested PRE-REQUISITE CLASS MATRIX SEARCHING 1

<u>Lectures</u>	Wednesday 20th	2:00pm-4:00pm	SRAR Auditorium
	Wednesday 27th	1:00pm-3:00pm	Santa Clarita Office 20655 Soledad Cyn Rd #33

Matrix Map Basics - Search using Matrix's map tools, get driving directions & other tips.

SUGGESTED PRE-REQUISITE CLASS MATRIX SEARCHING 1

<u>Lecture</u>	Tuesday 26th	2:00pm-4:00pm	SRAR Auditorium
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LEVEL 3

MATRIX Power User- Learn how to use the REFINE area in Matrix to Narrow specific search results, Discard listings, creat custom sorts for specific searches , export , build a stats report. Discover hidden short cuts and MORE!

<u>Lecture</u>	Tuesday 12	2:00pm-4:00pm	SRAR Auditorium
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CRISNet AGENT TOOLS and MORE!

O Where O Where Do My Listings Go? - Presenter: Tim Johnson, CEO of the Southland Regional Association of Realtors. Don't miss this special one hour presentation on Listing Syndication, IDX, Third Party Sites and more! This is FREE and open to SRAR Realtor Members only.

<u>Lecture</u>	Friday 15th	10:00am-11:00am	SRAR Auditorium
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Web Success with Realty Tech - FREE CLASS on Websites & Successful Marketing with your website.

Realty Tech will teach you all about the world of Websites, Mobile Websites, IDX, Domain Names, SEO, editing website content, etc. All Agents Welcome and will learn no matter what website they have. To RSVP for this class send an email to: seminars@realtytech.com with your name, SRAR member number and phone number.

<u>Lecture</u>	Thursday 7th	10:00am-12:00pm	SRAR Auditorium
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Cloud CMA presents SIMPLE STRATEGIES to GENERATE MORE LEADS! Learn how to create hyper local landing pages to dominate your niche markets; How to automatically send Cloud CMA Reports to leads; Five strategies for INSTANT lead generation and Strategies to get the MOST out of your Facebook marketing efforts - all this an MORE!

<u>Lectures</u>	Tuesday 19th	10:00am-11:30am	Santa Clarita Office 20655 Soledad Cyn Rd #33
	Tuesday 19th	2:00pm-3:30pm	SRAR Auditorium

Realtors Property Resource -(RPR) is the National Association of REALTORS (NAR) exclusive online REALTOR EXCLUSIVE database providing REALTORS with data from over 147 million parcels Nationally! RPR gives Brokers and Agents valuable tools needed to increase efficiency in today's marketplace.

<u>Lecture</u>	Monday 25th	5:00pm-7:00pm	SRAR Auditorium
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