



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

2017 Commercial Real Estate Education Series



Brian Hatkoff, CCIM

ABC's of Commercial Real Estate
Wednesday, January 25, 2017
9:00 am - 10:30 am

An Introduction to the practical applications of Commercial Real Estate and how it differs from Residential Real Estate



Heather Boren

Introduction to Leasing
Wednesday, February 1, 2017
9:00 am - 10:30 am

An introduction to leasing of Commercial properties which touches upon the different types of properties including Retail, Office and Industrial

Take one or both of these free classes. Offered as part of the 2017 Commercial CI Series

*For More Information on The 2017 CI Series Visit:
commercial.srar.com*

*All Classes Taught by Professional Practitioners and held at the association office located at:
7232 Balboa Blvd, Van Nuys, CA*



NATIONAL
ASSOCIATION of
REALTORS®



ABC's Of Commercial Real Estate

Introduction to Leasing

Pre-Registration Encouraged

Complete & Fax to the Education Department 818-786-4541 or email to vincec@srar.com

Call Education Department for More Information 818-947-2268

First Name _____

Last Name _____

Telephone # _____

Email Address _____